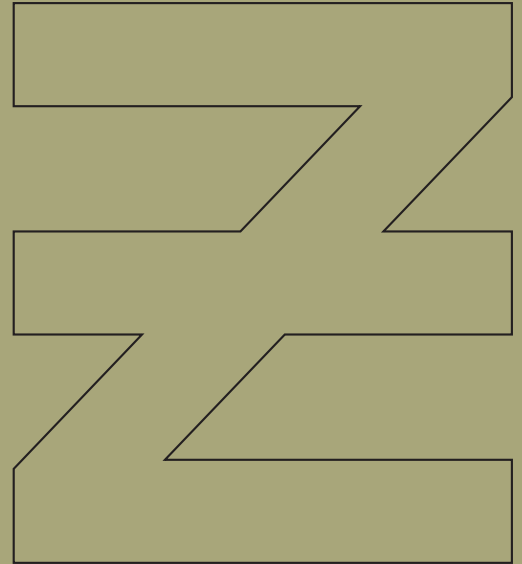


Product Disclosure  
Statement  
31 March 2021

Ellerston Capital  
ABN 34 110 397 674  
AFSL No. 283 000  
ARSN 168 025 670  
APIR Code ECL0013AU



# Ellerston Australian Absolute Return Fund - Class A Units

## Product Disclosure Statement

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## Ellerston Australian Absolute Return Fund

Ellerston Capital Limited ABN 34 110 397 674, AFSL No. 283 000 (Ellerston Capital, the Manager or we) is the issuer of this product disclosure statement (PDS) dated 31 March 2021. Investments in Class A Units (Units) in the Ellerston Australian Absolute Return Fund ARSN 168 025 670 (Fund) are made available by Ellerston Capital as the responsible entity of the Fund.

Applications for Class A Units under this PDS may only be made on the Application Form accompanying this PDS. The Application Form contains important terms relating to the Fund and should be read in full before deciding to invest. The Application Form does not form a part of this PDS. Only Class A Units are available pursuant to this PDS. Other Classes of Units in the Fund (see **Section 4.8**) are not available pursuant to this PDS.

The information in this PDS is general information only and does not take into account your individual objectives, financial situation or needs. It is important that you carefully read this PDS in full before deciding to invest in Units. In particular, you should carefully consider the risks associated with an investment in the Fund and whether the information in this PDS is appropriate for you in light of your objectives, financial situation and needs. To obtain advice or more information about the product offered in this PDS you should speak to your financial adviser or other professional adviser.

You should rely only on information in this PDS. No person is authorised to provide any information, or to make any representations, in connection with the issue of Units, which is not contained in this PDS. Any information or representations not contained in this PDS may not be relied upon as having been authorised by the Manager in connection with the issue of Units. This PDS supersedes and replaces all previous representations made in respect of the Manager and the Fund.

This PDS only constitutes an offer of, or invitation to apply for, financial products to persons within Australia or in places where it is lawful to make such an offer or invitation. Units in the Fund are not available for purchase within the United States or to US Persons.

This PDS is available electronically at [www.ellerstoncapital.com](http://www.ellerstoncapital.com). If you access an electronic copy of this PDS, then you should ensure that you download and read the entire PDS and the Application Form. If you are printing an electronic copy of this PDS, you must print all pages, including the Application Form. If you make this PDS available to another person, you must give them the entire electronic file or printout, including the Application Form. A paper copy of this PDS (including any supplementary document) can be obtained free of charge by calling Ellerston Capital on (02) 9021 7701 or by emailing [info@ellerstoncapital.com](mailto:info@ellerstoncapital.com).

You will be asked to provide personal information to us (directly or through the Registry) if you apply for Units. For information about how the Manager collects, holds and uses this personal information—see **Section 10.7**.

An investment in the Fund is subject to investment and other risks, including possible delays in repayment and loss of income and principal invested. Investments in the Fund are not deposits with, or other liabilities of Ellerston Capital, any member of the Manager's Group, Service Providers or related bodies corporate, affiliates, associates or officers of any of the above entities. None of these entities guarantees any particular rate of return or the performance of the Fund nor do they guarantee the repayment of capital from the Fund. There are no forecasts or prospective financial information relating to the Fund in this PDS.

No person other than Ellerston Capital has caused or authorised the issue of this PDS nor do any of them take any responsibility for the preparation of this PDS or the establishment or performance of the Fund. ASIC takes no responsibility for the contents of this PDS.

All actions referred to in this PDS as being taken by the Fund are performed by Ellerston Capital as responsible entity of the Fund or its delegates, as the case may be, in respect of the Fund.

None of the Service Providers have or will undertake any due diligence inquiries with respect to investments of the Fund for the benefit of the Fund or its prospective investors.

To the full extent permitted by law no:

- representation or warranty (express or implied) is given; and
- responsibility or liability (including in negligence) is accepted,

by any company or person, in the group of companies to which each Service Provider belongs, as to the truth, accuracy or completeness of any statement, opinion, forecast, information or other matter (whether expressed or implied) contained in this PDS or as to any other matter concerning it.

The Manager reserves the right to vary the Offer, including by closing the Offer at any time, accepting late applications, changing the timing of the Offer, either generally or in particular cases, without notifying any recipient of this PDS or any applicants. Prospective investors are encouraged to submit their applications as soon as possible.

Subject to the law and the Constitution, the Manager may change at any time the information, terms and conditions set out in this PDS and otherwise applying to Units. Where a person is a Unit holder, they will be provided with at least 30 days written notice of any such change which is materially detrimental to them as a Unit holder including any increase to fees. Unit holders who redeem their Units prior to the change will ordinarily not be bound by the change. Where a change is not materially adverse to Unit holders the information may be made available at: [www.ellerstoncapital.com](http://www.ellerstoncapital.com). Unit holders may obtain a paper copy of this information free of charge by contacting the Manager.

Certain capitalised expressions used in this PDS have defined meanings, which are explained in the Glossary – **Section 11**. References to \$ or A\$ are to Australian dollars.

# 1. Key Features of the Fund

This table contains a summary of the key features of the Units. You should read the PDS in full before deciding whether to invest. See the Glossary (**Section 11**) for definitions of terms.

Key Fund Information		
Investment Objective	The Fund targets Absolute Returns with an annualised return objective of 5% above the RBA Cash Rate over rolling five year periods.	<b>Section 4.1</b>
Investment Strategy	<p>The Fund will seek to provide investors with a return profile that has a low correlation (i.e. low relationship) with traditional asset class returns.</p> <p>The Fund is an Absolute Return strategy and aims to generate positive returns in all market environments by reducing the majority of market risk and focusing primarily on capital preservation and Alpha generation.</p>	<b>Section 4.1</b>
Benchmark	RBA Cash Rate.	
Investments	The Fund will predominantly invest in Australian and New Zealand listed Securities, Exchange Traded Derivatives, and Cash and Cash-like Investments. These assets will be predominantly Australian, however, the Fund may also invest in Securities listed on a foreign developed sharemarket where the Security has a relationship with an Australian listed Security.	<b>Section 4.1</b>
Investment Guidelines and Exposures	<p>The Manager has the following guidelines:</p> <ul style="list-style-type: none"> <li>• Target Number of positions: Between 30 and 100 (combined Long and Short);</li> <li>• Maximum Net Equity Exposure: +40% of the Net Asset Value of the Fund;</li> <li>• Minimum Net Equity Exposure: -10% of the Net Asset Value of the Fund;</li> <li>• Maximum Gross Exposure: 300% (150% Long and -150% Short) of the Net Asset Value of the Fund;</li> <li>• Maximum position exposure: +/- 10% of the Net Asset Value of the Fund except where the maximum position exposure exceeds this due to market movements. In such circumstances, the Manager will reduce the position within a reasonable period.</li> </ul>	<b>Section 4.2</b>
Derivatives	Derivatives may be used for the purpose of hedging the portfolio and/or individual security risk and to increase/decrease overall portfolio and country exposures. The Fund may use Exchange Traded or OTC Derivatives.	<b>Sections 4.2 and 5.1</b>
Withdrawals/ Redemption	Unit holders can withdraw/redeem from the Fund daily by providing a redemption request to the Registry by 2:00pm (Sydney time) on a Business Day to be processed for that Business Day.	<b>Section 7.2</b>
Key Risks	<p>There are a number of risks associated with investing in the Fund. The key risks include:</p> <ul style="list-style-type: none"> <li>• Manager risk. The success of the Fund is dependent on the ability of the Manager to identify investment opportunities that achieve the Fund's investment objective;</li> <li>• Short Selling risk. Short selling has the potential to cause losses that are large in proportion to the money invested (or unlimited losses);</li> <li>• Leverage risk. The use of leverage may magnify the potential gains and losses achieved by the Fund; and</li> <li>• Derivatives risk. In addition to the Leverage and Short Selling risk above, the use of Derivatives involves the counterparty risk.</li> </ul> <p>This is not a comprehensive summary of all the risks of investing in the Fund. We recommend you should obtain financial advice before investing.</p>	<b>Section 5.1</b>

## Key Product Features

### Costs of Investing in the Fund

Management Fee	Management Fee of 1.20% pa* of the Net Asset Value (\$300 per \$25,000).	<b>Sections 6.1 and 6.2</b>
Performance Fee	20%* of the investment return over the Benchmark return, after recovering any underperformance in past periods.	<b>Sections 6.1 and 6.2</b>
Buy/Sell Spread	0.25%	<b>Section 6.2</b>

### Investment Requirements

Minimum Initial Investment	Minimum initial investment – \$25,000. Minimum additional investment – \$10,000.	<b>Section 7.1</b>
Applications	Daily. Complete Applications to be received by the Registry by 2:00pm (Sydney time) on a Business Day to be processed for that Business Day	<b>Section 7.1</b>

### Distributions

Frequency	Half yearly each 30 June and 31 December where the Fund has distributable income.	<b>Section 7.4</b>
Payment Method	Paid into your nominated bank account or reinvested in additional Units.	<b>Section 7.4</b>

\* All fees set out are inclusive of the net effect of Goods and Services Tax (**GST**) (i.e. includes GST net of input tax credits). The Fund may not be entitled to claim a reduced input tax credit in all instances.

## Reporting

Monthly Newsletter and Annual Newsletter	A monthly and annual newsletter will be available on our website <a href="http://www.ellerstoncapital.com">www.ellerstoncapital.com</a>	<b>Section 10.1</b>
Regular Reporting	Confirmation of all applications and redemptions. An annual periodic statement providing your account balance, transaction summary and distribution details (if any).	<b>Section 7.4</b>
Online Access	Investors are able to access their holdings, transaction history and other statements online through our secure web portal: <a href="https://secure-ellerstoncapital.com">https://secure-ellerstoncapital.com</a>	
Unit Pricing	Unit prices are available on our website <a href="http://www.ellerstoncapital.com">www.ellerstoncapital.com</a>	<b>Section 7.5</b>
Annual Audited Financial Report	Annual audited financial report for the Fund (available when completed, usually September).	<b>Section 10.1</b>
Annual Tax Reporting	Annual tax statement for the Fund. Exit statement if you have redeemed Units during the financial year.	

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## 2. About Ellerston Capital

Ellerston Capital is a specialist investment manager providing a range of innovative Australian and international investment strategies. As a firm majority owned by its principals and employees, our clients' objectives are our objectives.

As a dedicated investment manager, we aim to do one thing exceptionally well: grow and protect our clients' wealth through investing. We are passionate about creating value for our clients by identifying outstanding investment ideas and designing portfolios that perform over the long term. Our funds target a diverse range of strategies including, but not limited to, Long only Australian, global and Asian equities, Australian and global Long-Short equity and private equity.

Ellerston Capital has been managing money since 2002. Our clients include sovereign wealth, industry and corporate superannuation funds, international funds, family offices and high net worth investors.

Ellerston Capital's family office heritage means there is an Absolute Return mindset with a strong emphasis on risk management. Ellerston Capital supports our investment teams with an institutional-grade infrastructure.

### **Key Decision Maker, Ashok Jacob**

Ashok Jacob, as Executive Chairman of the Manager, has overall responsibility for and plays a key role in the Manager's investment decisions. Mr. Jacob is supported by a team of investment professionals, each of whom have significant skill and experience in different geographies, sectors and industries. Mr. Jacob devotes the majority of his time to the execution of the Manager's investment strategy.

Mr. Jacob has over 33 years' experience in the financial services industry and has served as a Director and as Chief Investment Officer of Ellerston since inception. Mr Jacob has held prominent positions including Chief Executive Officer of the Consolidated Press Holdings group and Managing Director of Thorney Holdings, the investment arm for the Pratt Group.

Ashok is an experienced board member and current appointments include: MRF Ltd & Thorney Opportunities Ltd. Previous directorships include Crown Ltd, Publishing and Broadcasting Ltd, Challenger Financial Group Ltd, Fleetwood Holdings Ltd, Ecorp Ltd, CPH Investment Group Ltd, Folkestone Ltd and Snack Foods Ltd. Mr Jacob was also the Chairman of Hoyts Cinemas from 1999 until 2004.

There have been no adverse regulatory findings against Mr. Jacob or the Manager.

### **Investment Team**

Mr. Jacob is a member of, and can draw on, the expertise of the Manager's investment team whom are dedicated to investment strategy and Fundamental equities research and stock selection.

### 3. Disclosure Principles and Benchmarks

#### Disclosure Principles

ASIC has required that funds such as this Fund disclose to Unit holders information against a number of stated disclosure principles. This table below contains a summary of the disclosure principles for the Units.

Disclosure Principles	Further information	
1. Investment Strategy	<p>The Fund targets Absolute Returns with an annualised return objective of 5% above the RBA Cash Rate over rolling five year periods.</p> <p>The Fund will seek to provide investors with a return profile that has a low correlation (i.e. low relationship) with traditional asset class returns. The Fund is an Absolute Return strategy and aims to generate positive returns in all market environments by reducing the majority of market risk and focusing primarily on capital preservation and Alpha generation.</p> <p>The Fund's investment strategy involves the Manager analysing Australian and New Zealand markets utilising a "Fundamental bottom-up" stock picking approach with the aim of generating returns from core holdings and select investments on an opportunistic basis. The Manager also utilises a "top down view" to adjust its investment exposures accordingly.</p> <p>The Fund predominantly invests in Australian and New Zealand listed Securities and may invest Long and Short through Short Selling.</p> <p>The Fund may also invest in Exchange Traded and OTC Derivatives, Cash and Cash-like Investments. These assets are typically Australian, however, the Fund may also invest in Securities listed on another developed sharemarket where the Security has a relationship with an Australian listed Security. The Manager may utilise Leverage, Derivatives and Short Selling as part of its investment strategy with the aim of generating or protecting returns.</p> <p>The key dependency underpinning the investment strategy is the research, analysis, skill and experience of the Manager, as well as market conditions.</p> <p>There are a number of risks associated with investing in the Fund. The key risks include returns being subject to the skill of the Manager, and risks associated with the use of Leverage, Short Selling and Derivatives.</p> <p>The Manager's risk management strategy is set out in <b>Section 4.4</b>.</p> <p>The Manager may change the investment objective and strategy to meet current market conditions. Unit holders will be given 30 days prior notice if any of these changes are materially adverse, otherwise these changes will be available on the Manager's website.</p>	<p><b>Investment Objective and Strategy – see Section 4.1</b></p> <p><b>Fund Investments – see Sections 4.1 and 4.2</b></p> <p><b>Key Dependencies – see Section 4.2</b></p> <p><b>Key Risks – see Section 5.1</b></p> <p><b>Risk Management Strategy – see Section 4.4</b></p> <p><b>Changes to the Investment Strategy – see Section 4.5</b></p>
2. Investment Manager	<p>The responsible entity and investment manager is Ellerston Capital Limited.</p> <p>Ashok Jacob, has overall responsibility for the Fund's investment decisions and is supported by a team of investment professionals.</p>	<b>Section 2</b>
3. Fund structure	<p>The Fund is an Australian unit trust registered as a managed investment scheme under the Corporations Act 2001 (Cth) ('Corporations Act'). The Fund invests directly in its investments. A structure diagram is set out in <b>Section 4.6</b>.</p> <p>The key Service Providers are set out in <b>Section 4.7</b>. These Service Providers are regularly monitored by the Manager to ensure compliance with their service agreement obligations. All entities are Australian except for the Prime Brokers and Custodians which are English entities. Except as stated above, there are no related party relationships and all arrangements are on arm's length terms.</p> <p>There are various risks associated with this structure including counterparty risk.</p>	<p><b>Section 4.6</b></p> <p><b>Section 4.7</b></p> <p><b>Section 9.2</b></p> <p><b>Section 5.1</b></p>

Disclosure Principles	Further information	
4. Valuation, Location and Custody of Assets	<p>The key aspects of the Fund's valuation policy are set out in <b>Section 7.5</b>.</p> <p>The Fund predominantly invests in Australian and New Zealand listed Securities, Exchange Traded and OTC Derivatives, and Cash and Cash-like Investments, however, the Fund may also invest in Securities listed on a foreign developed sharemarket where the Security has a relationship with an Australian listed Security.</p> <p>The Prime Brokers and Custodians hold the Fund's assets. Cash may also be held on deposit with one or more Australian banks.</p>	<p><b>Section 7.5</b></p> <p><b>Section 4.2</b></p> <p><b>Section 9.2</b></p>
5. Liquidity	<p>The Manager reasonably expects to realise at least 80% of its assets, at the value ascribed to those assets in calculating the Fund's Net Asset Value, within 10 days.</p>	<b>Section 4.2</b>
6. Leverage	<p>The Fund may from time to time use Leverage to magnify the Fund's exposures to investments.</p> <p>The Fund's maximum Gross Exposure is 300% (150% Long and -150% Short) of the Net Asset Value of the Fund at the time of investment.</p> <p>Leverage is obtained by borrowing monies or Securities from the Prime Broker or through Derivatives sourced from the Prime Broker, investment banks and brokers. A worked example of the impact of Leverage is provided in <b>Section 4.2</b>.</p> <p>The Prime Broker has a security interest over the Fund as collateral and the Fund is subject to counterparty risk with respect to the Prime Broker. The assets of the Fund may also be transferred to the Prime Broker as collateral.</p>	<b>Section 4.2 and 9.2</b>
7. Derivatives	<p>Derivatives may be used for the purpose of hedging the portfolio or individual security risk and to increase/decrease overall portfolio exposures. Derivatives may also be used as an alternative to investing directly in the investment. Derivatives may also be used as means of achieving Leverage.</p> <p>The Fund may utilise any type of Derivative, including Exchange Traded Derivatives such as Futures, Options and OTC Derivatives such as Swaps, Options and forward contracts (for example over currencies). The Manager engages reputable and regulated brokerage firms as Derivatives counterparties following due diligence.</p> <p>The use of Derivatives involves risk including counterparty risk and the risks associated with Leverage.</p>	<p><b>Section 4.2</b></p> <p><b>Section 5.1</b></p>
8. Short Selling	<p>Short Selling may be undertaken as part of the overall investment strategy in order to generate returns from the fall in value of an investment. The Fund utilises Short Selling with a view to producing positive investment returns, reducing market risk and to protect investment returns.</p> <p>The use of Short Selling involves risk including the risk of theoretically unlimited losses.</p> <p>The Manager will manage these risks by, amongst other things, continuously reviewing the portfolio.</p>	<b>Section 4.2 and 5.1</b>
9. Withdrawals/Redemptions	<p>Unit holders can withdraw/redeem from the Fund daily by providing a redemption request to the Registry by 2:00pm (Sydney time) on a Business Day to be processed for that Business Day.</p> <p>Redemptions may be suspended in limited circumstances as set out in <b>Section 7.2</b>. Unit holders will be notified in writing of any material changes to their redemption rights.</p>	<b>Section 7.2</b>

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## Disclosure Benchmarks

This PDS addresses the following two disclosure benchmarks:

- Valuation of assets: this benchmark addresses whether valuations of the Fund's non-exchange traded assets are provided by an independent administrator or an independent valuation service provider; and
- Periodic reporting: this benchmark addresses whether we provide periodic disclosure to our investors of certain key Fund information on an annual and monthly basis.

Each benchmark identifies a key area that ASIC considers investors should understand before making a decision to invest into the Fund.

Where a responsible entity does not meet a particular disclosure benchmark, ASIC requires that the responsible entity explain why the benchmark is not met and what alternative measures it has in place to mitigate the concern underlying the benchmark.

### **Benchmark 1: Valuation of Assets**

The Fund meets this benchmark.

### **Benchmark 2: Periodic Reporting**

The Fund meets this benchmark.

The following Fund information will be provided to Unit holders on a monthly basis:

- Net Asset Value of the Fund and Redemption Price of Units;
- Any changes to key Service Providers including any change in related party status;
- Net returns after fees, costs and relevant taxes;
- Any material changes to the Fund's risk profile and strategy; and
- Any material changes related to the primary investment personnel responsible for managing the Fund.

The information will be reported in the monthly newsletter which will be available on our website at [www.ellerstoncapital.com](http://www.ellerstoncapital.com).

Annual reporting will include:

- Asset allocation to each asset type;
- Liquidity profile at the end of the relevant period;
- Maturity profile of Fund's liabilities at the end of the relevant period;
- Details on derivative counterparties engaged;
- Monthly or annual returns; and
- Any changes to Key Service Providers including any change in related party status.

This information will also be available on our website.



## 4. About the Ellerston Australian Absolute Return Fund

### 4.1 Fund Overview

Investment Objective	The Fund targets Absolute Returns with an annualised return objective of 5% above the RBA Cash Rate over rolling five year periods.	
Investment Philosophy	The Fund's investment philosophy is built around the assertion that the Australian sharemarket is at times inefficient and "dislocations" or mispricing opportunities frequently prevail across Securities. These inefficiencies are a function of the structure of both the Australian funds management industry and within the primary Australian equity indices both of which are significantly more concentrated than most developed markets.	
Investment Strategy	<p>The Fund will seek to provide investors with a return profile that has a low correlation (i.e. low relationship) with traditional asset class returns. The Fund is an Absolute Return strategy and aims to generate positive returns in all market environments by reducing the majority of market risk and focusing primarily on capital preservation and Alpha generation.</p> <p>Equity investments and other financial instruments in the Fund's portfolio are bought, retained or sold based on a thorough understanding and analysis of the factors affecting the business, its industry and valuation. The analysis is qualitative, focussing on management, strategy and strengths, and Fundamental, focussing on earnings, liquidity, assets and liabilities. This approach is sometimes referred to as a "Fundamental bottom-up" stock picking approach.</p> <p>As a result of this approach, the Fund's portfolio includes core holdings which are medium to long term investments. As a long term investor, the Manager seeks to separate out long term trend shifts from short term market dynamics.</p> <p>The Manager also invests in Securities and other financial instruments with the aim of taking advantage of temporary opportunities, such as what the Manager perceives to be a mispricing in an investment or a catalyst for rerating.</p> <p>In addition, the Manager continually analyses the potential impact of the macroeconomic climate on the Fund's investments and geographic exposure, with the aim of generating superior return and risk profile for Unit holders. This approach is sometimes referred to as a "top down view".</p> <p>The Manager may utilise Derivatives in its investment strategy, as well as Leverage and Short Selling (see below for further details).</p> <p>The Manager is responsible for the overall composition of the Fund's investment portfolio and its consistency with the Fund's investment objective. The Manager constantly monitors the portfolio and its performance with a view to managing risk where appropriate.</p> <p>In shaping the portfolio, the Manager draws on its extensive network of relationships and industry contacts and combines the investment techniques referred to above with the aim of generating "Alpha" on each investment—that is, generating a profit which is not dependent on the general movements of the market but rather on the skill of the Manager.</p> <p>The Fund is not tied to performing to a particular stock market index or benchmark. The Fund is typically Long biased. Significantly increased Net Equity Exposure to cash or Cash-like Investments may occur from time to time, for example when the Manager believes investment opportunities are limited, to protect capital or to manage liquidity. The Manager will use these strategies and its investment experience and skill with the objective of producing investment returns for the Fund.</p> <p>Refer <b>Sections 5.1 and 8</b> for general and tax related risks associated with the Fund's investments.</p> <p>There is no guarantee that the investment objective will be achieved. As the Fund may invest in foreign Securities, the Fund may be subject to movements between the relevant foreign currencies. The Fund's foreign currency exposure may or may not be hedged at the discretion of the Manager. The Manager will not engage in active foreign exchange trading.</p>	
Portfolio Guidelines	Benchmark	RBA Cash Rate
	Investment universe (Long and Short)	Australian and New Zealand listed Securities Australian and New Zealand Exchange Traded Derivatives Cash and Cash-like Investments Securities listed on a foreign developed sharemarket where the Security has a relationship with an Australian listed Security
	Target Number of positions	Between 30 and 100 positions (combined Long and Short)
	Maximum Net Equity Exposure	+40% of the Net Asset Value of the Fund
	Minimum Net Equity Exposure	-10% of the Net Asset Value of the Fund
	Maximum Gross Exposure	300% (150% Long and -150% Short) of the Net Asset Value of the Fund
	Maximum position exposure	+/-10% of the Net Asset Value of the Fund except where the maximum individual position exceeds this due to market movements. In such circumstances, the Manager will dispose of any position within a reasonable period.

Asset classes	The Fund will typically invest in the following asset classes: <ul style="list-style-type: none"> <li>• Australian and New Zealand Securities;</li> <li>• Derivatives; and</li> <li>• Cash and Cash-like Investments.</li> </ul>
Location and Currency	The Fund will predominantly invest in Australian and New Zealand listed Securities, Exchange Traded and OTC Derivatives, and Australian denominated Cash and Cash like investments, however, the Fund may invest up to 20% of the Net Asset Value of the Fund in Securities listed on another developed sharemarket where the Security has a relationship with an Australian listed Security. The currency of denomination of investments will generally be Australian Dollars however the Fund may have exposure to other currencies to the extent investments are made in other jurisdictions as described above. See "Investment Strategy" above for information about the Fund's foreign currency exposures.
Fund Information and performance	Performance information for the Fund will be displayed at <a href="http://www.ellerstoncapital.com">www.ellerstoncapital.com</a> . Prospective investors in the Fund can obtain performance information by telephoning (02) 90217701 or by emailing <a href="mailto:info@ellerstoncapital.com">info@ellerstoncapital.com</a> .
Changes to Fund terms	Subject to the law and the Constitution, the Manager may change at any time the investment objective and strategy to meet current market conditions. Unit holders will be given 30 days prior notice if any of these changes are materially adverse changes otherwise these changes will be available on the Manager's website.
Labour, environmental, social and ethical considerations	The Manager does not take into account labour standards or social, environmental or ethical considerations when making investment decisions in respect of the Fund. Such issues may affect the financial performance of an investment and any such financial effect would influence our investments.

It is not intended that the Fund will have any material asset (being over 10% of the Net Asset Value of the Fund). Save where specified to the contrary, the above thresholds apply as at the time of the relevant investment. Where a threshold would be breached merely because of any market movements (e.g. as a result of strong Performance), capital restructure, applications and redemptions, corporate action or similar event, the Fund will be rebalanced or reduced back to below that threshold within a reasonable timeframe. The above thresholds incorporate the Delta Exposure obtained through Derivatives.

## 4.2 Asset Types

The table below sets out a sample of the asset types the Fund may invest in and the overall allocation ranges.

Asset types	Allocation range
<b>Equities</b>	
Australian and New Zealand listed Securities	0-100%
International listed Securities	0%-20%
International unlisted Securities	0%
<b>Cash and fixed interest</b>	
Cash	0-100%
Cash equivalent securities	0-100%
Australian government bonds	0%
Australian corporate bonds	0%
International government bonds	0%
International corporate bonds	0%
<b>Other</b>	
Derivatives (which includes Exchange Traded and OTC)	0-100%
Structured products	0%
Real property	0%
Infrastructure	0%

With respect to the above table, the allocation range to Derivatives represents the fact that the Manager may access investments through Derivatives. The other allocation ranges include allocations that may be obtained through Derivatives.

## Leverage

Leverage is a tool which may be utilised by the Fund to magnify exposures beyond the assets available to the Fund by increasing the level of investible assets. The Fund may from time to time use Leverage (through the use of Derivatives, borrowing money or securities). Derivatives may have the same effect as borrowing as it allows the Fund's assets to have a larger economic exposure. The use of Leverage could enhance returns, although it may also increase losses and the volatility of returns (see the worked example below). The Fund may also borrow cash for short term liquidity purposes.

The Fund's maximum Gross Exposure is 300% (150% Long and -150% Short) of the Net Asset Value of the Fund at the time of investment. The Manager anticipates the Gross Exposure will be between 100% and 300% of the Net Asset Value. Leverage is a means by which Gross Exposure can be increased above 100%. There is typically no other Leverage embedded in the underlying assets of the Fund, other than Leverage embedded in holdings of listed equity and bonds.

## Sources of Leverage

Borrowing of monies and Securities is typically sourced from the Prime Broker. There is no specific limit to the amount that can be borrowed from the Prime Broker, subject to the Gross Exposure limits usage as well as the Fund's ability to satisfy the Prime Broker's collateral requirements. See **Sections 5.1 and 9.2** for more details regarding the Prime Broker and risks associated with the use of the Prime Broker.

Derivatives are typically sourced from Derivative counterparties such as the Prime Broker, investment banks and brokers. These counterparties are licensed by their local regulatory authority however may not be typically prudentially regulated. Exchange Traded Derivative transactions are cleared through an exchange, which reduces the counterparty risk (see Risks in **Section 5.1** for a discussion of counterparty risk).

## Worked Example

A worked example of the impact of Leverage on investment returns and losses is set out below. This example assumes the maximum anticipated level of Leverage, namely a Gross Exposure of 300%. This example further assumes that the Fund is fully invested. This will mean for each \$10,000 invested, the Gross Exposure will be \$30,000 (in other words, for every \$10,000 invested, the Fund is Leveraged a further \$20,000).

- A 1% increase in the return on assets of the Fund results in a 3% increase in return to investors (\$300 gain for the Gross Exposure of \$30,000); and
- A 1% decrease in the return on assets of the Fund results in a 3% loss to investors (\$300 loss for the Gross Exposure of \$30,000).

In the above example, if no Leverage were used, the Gross Exposure on \$10,000 invested would be \$10,000:

- A 1% increase in the return on assets of the Fund results in a 1% increase in return to investors (\$100 gain for the Gross Exposure of \$10,000); and
- A 1% decrease in the return on assets of the Fund results in a 1% loss to investors (\$100 loss for the Gross Exposure of \$10,000).

Please note that the above example has been provided for reference purposes only. Any assumptions underlying these examples are hypothetical only.

See **Section 5.1** for risks associated with the use of Leverage.

## Collateral

The Fund may use the assets of the Fund as security for any monies and Securities borrowed or collateral for Derivatives or Short Selling.

The Fund's obligations to the Prime Broker will be secured by way of a first fixed charge over the assets the Prime Broker has in its custody. In addition, the Fund's obligations to the Prime Broker in respect of any financing lines and Short Selling facilities will be secured by transferring to the Prime Broker all rights, title and interest in and to certain of the custodied assets identified for such purposes by the Prime Broker as collateral. See **Section 9.2** for more details. With respect to Exchange Traded Derivatives, the exchange does not take similar security however the Fund is subject to initial and subsequent margin calls which are required to be paid by the Fund. See **Section 5.1** for more detail regarding the risks associated with the above.

## Derivatives

The Fund will use Derivatives as part of its overall investment strategy, including but not limited to:

- hedging (foreign currency or the downside risk for part or all of the Fund's portfolio);
- investing indirectly where the Manager determines that investing indirectly would, for example, be commercially advantageous, tax efficient or provide a more practicable means of access to the relevant investment;
- short term portfolio management purposes, for example obtaining economic exposure to the market whilst physical exposures are being brought; or
- achieving Leverage for the Fund's portfolio (see above). The Fund may utilise any type of Derivative, including Exchange Traded Derivatives such as Futures and Options and OTC Derivatives such as Swaps, Options and forward contracts (for example over currencies).

## Derivative Counterparties

The Manager engages reputable and regulated investment banks and brokerage firms as Derivative counterparties after conducting due diligence on factors such as their regulatory status, past disciplinary actions and compliance systems. For the Prime Broker, further due diligence is conducted (for example on their credit risk). The Fund also conducts a detailed legal review of relevant agreements (including with a view to protecting against counterparty risk).

See **Section 5.1** for risks associated with Derivatives. Also see "Collateral" above for information regarding the risk of providing collateral.

## Short Selling

Short Selling is a strategy that aims to generate returns from the fall in value of an investment. The Fund utilises Short Selling with a view to producing positive investment returns, reducing market risk and to protect investment returns.

The Fund will Short Sell Securities. Short Selling involves selling borrowed Securities and/or other investments with the intention of buying them back at a later date at a reduced price. For example, the Fund may borrow a share and sell that share for \$100. If the price of that share decreases to \$80, then the Fund will make a profit of \$20 when it buys that share and returns it to the person the original share was borrowed from. On the other hand, if the price of the share increases to \$110, then the Fund will make a loss of \$10. Short Selling may be achieved physically (as described above) or through the use of Derivatives.

The Fund's maximum Short exposure will be -150% of the Net Asset Value of the Fund at time of investment. The Fund's typical Short exposure will be between 0 and -150% of the Net Asset Value of the Fund at time of investment. The other investment guidelines with respect to Short Selling are set out in **Section 4.1**.

Refer to **Section 5.1** for the risks associated with Short Selling.

Refer to **Section 4.4** for information about how the risks of Short Selling will be managed.

## Liquidity

The Manager reasonably expects to realise at least 80% of its assets, at the value ascribed to those assets in calculating the Fund's Net Asset Value, within 10 days.

## Key Dependencies

The key dependency underpinning the investment strategy is the research, analysis, skill and experience of the Manager. With the investment techniques available to the Fund, the Fund aims to generate Alpha on each investment that is, generating a profit which is not dependent on the general movements of the market (e.g. market conditions or interest rates) but rather on the skill of the Manager. The Fund is not tied to performing to a particular stock market index or benchmark.

## Key Risks

See **Section 5.1** for key risks associated with the investment strategy.

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## 4.3 Hedging

The Fund may have an exposure to fluctuations in foreign currencies to the extent that the Manager invests in foreign Securities. The Manager may elect to hedge or leave unhedged this foreign currency exposure. There is no guarantee that any hedging will be successful. The cost of implementing hedging may be significant.

See **Section 5.1** for risks associated with hedging.

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## 4.4 Risk Management Strategy

The Manager has risk management processes in place including an investment methodology of diversification and limited exposure to certain investments, hedging, actively monitoring the Fund's exposure and liquidity, undertaking due diligence where practicable on investments and obtaining expert external accounting, legal and tax advice. The portfolio is regularly monitored and reviewed. There is no single measure of market and risk exposure that the Manager utilises. Short Selling gives rise to specific risks (see **Section 5.1**). These risks are managed as part of the risk management processes described above, in particular through continuously reviewing the portfolio. Counterparty risks and risks associated with the Prime Broker are managed by reviewing the open positions to assess the quantum of exposure and monitoring the credit risk associated with each.

The Manager's risk management process also includes a comprehensive compliance framework. This framework includes compliance policies, training, monitoring and maintaining a compliance plan and a Compliance Committee. The compliance plan sets out how the Manager will ensure compliance with both the Corporations Act and the Constitution. The Compliance Committee comprises one representative from the Manager and two external representatives. It monitors the Fund's adherence with the compliance plan. The independent members of the Committee are highly experienced and qualified individuals and are responsible for monitoring all of the Manager's registered schemes. The compliance plan is audited externally on an annual basis. The Manager has a compliance team, the head of which reports directly to the Board. The Manager also segregates the Manager's staff that make investment decisions from those that are responsible for administering the Fund.

The Manager maintains business continuity and disaster recovery plans. The accounting role for the Fund is performed by the Administrator, an independent third party. The financial statements are audited annually.

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## 4.5 Changes to the Investment Objective and Strategy

The Manager may change at any time the investment objective and strategy to meet current market conditions. Where a change is not materially adverse to Unit holders the information may be made available at: [www.ellerstoncapital.com](http://www.ellerstoncapital.com). Otherwise Unit holders will be given 30 days written notice.

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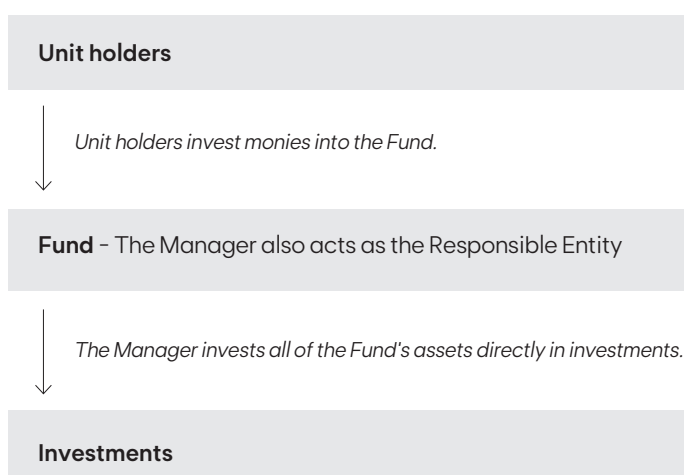
## 4.6 Fund Structure

The Fund is an Australian unit trust registered as a managed investment scheme under the Corporations Act. The Fund invests directly.

The Fund may invest through other managed investment schemes (both registered as such under the Corporations Act and un-registered schemes) of which the Manager is responsible entity/trustee however it currently does not do so. To the extent that it does, the Manager will waive or set off additional management and performance fees payable to it in respect of such investments so that Unit holders only bear the fees set out in **Section 6**. The Manager does not anticipate investing through other schemes of which it is not responsible entity/trustee.

### Investment Structure

The diagram below indicates how the Fund invests in assets.



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## 4.7 Key Service Providers to the Fund

Role	Provider	Key functions
Responsible entity and Manager	Ellerston Capital Limited	Responsible entity of the Fund. Managing the Fund's investments. See <b>Section 2</b> .
Prime Brokers and Custodians	Morgan and Stanley International & Co PLC Goldman Sachs International	Hold custody of the Fund's assets. Clearing and settlement facilities. Provide credit facilities, margin financing, stock borrowing and foreign exchange facilities. Brokerage and dealing for the purposes of executing transactions. See <b>Section 9.2</b> .
Administrator	State Street Australia Limited	Investment accounting, fund accounting and net asset value calculations.
Registrar	Link Market Services	Investor services and fund registry.
Auditor	Ernst & Young	Auditing annual financial accounts and the Fund's compliance plan.

Cash may be held on deposit with one or more Australian banks.

Each key Service Provider has entered into a service agreement which sets out the service provider's obligations to the Fund. The Manager monitors the performance of the key service providers on an ongoing basis to determine their compliance with service agreement obligations (e.g. receiving compliance attestations).

There are no related party relationships within the above structure. All arrangements are on an arms' length basis. All the entities described in this section are Australian, other than the Prime Brokers and Custodians which are English entities.

See **Section 5.1** for risks relating to the above, in particular counterparty risks. For more information regarding the Prime Broker see **Section 9.2**.

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## 4.8 Classes of Units in the Fund

The Fund may issue additional Classes in the future with the same or different terms to any of the existing Classes.

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## 5. Risks Applicable to the Fund

An investment in the Fund entails risks. There can be no assurance that the Fund's investment objective will be achieved. Investors should consider any investment in the Fund as a supplement to an overall investment portfolio and should invest only if they are willing to undertake the risks involved. Unit holders in the Fund could lose some or all of their investment in the Fund.

Investors should consider the following risks in determining whether an investment in the Fund is suitable for them. They should seek professional advice before investing. The summary below is a guide only and not an exhaustive list of all the risks of investing in the Fund.

### Manager Risk

The success of the Fund depends upon the ability of the Manager to identify investment opportunities that achieve the Fund's investment objective. This is dependent on the quality and accuracy of the Fundamental analysis and modelling prepared by the Manager.

There is no guarantee that the Manager will be able to achieve a return that has a low correlation with traditional asset class returns or reduce the majority of market risk. The Manager may lose key personnel (see **Section 2**) which could impact on its ability to continue to implement the Fund's investment strategy.

### Counterparty and Service Provider Risk

Default by any of the Fund's counterparties or Service Providers (e.g. Prime Broker and Custodian) may cause losses to the Fund. The Fund's investments may be borrowed, lent or otherwise used by the Fund's Prime Broker and Custodian. Any cash which a prime broker and custodian receives on the Fund's behalf will not typically be subject to the client protections conferred by relevant laws. The Fund will rank as an unsecured creditor to the Prime Broker and Custodian in case of its insolvency. Accordingly, the Fund may not be able to recover equivalent assets in full should the Prime Broker and Custodian become insolvent. Counterparties and Service Providers may also hold security over the Fund's assets so that they rank ahead of Unit holders in recovering the assets of the Fund. The Manager will seek counterparties and Service Providers which have a low risk of defaulting, although these risks cannot be eliminated entirely. See **Section 9.2** for further details regarding the Prime Broker and Custodian.

### Derivatives

The Fund may invest in Derivatives (including Futures, Swaps and Options) which are sophisticated financial products. Derivatives may give rise to Leverage and hence have the potential to cause losses that are large in proportion to the money invested in them. Refer to **Section 4.2** for more details about how Derivatives are used and the risks set out in "Leverage and Borrowing" below. The use of Derivatives also gives rise to counterparty risks as set out above.

### Short Selling

The Fund may undertake Short Selling either directly by borrowing Securities or through the use of Derivatives. Short selling has the potential to cause losses that are large in proportion to the money invested (or unlimited losses). Refer to **Section 4.2** for more details about how the Fund uses Short Selling. The use of Short Selling also gives rise to counterparty risks as set out above. If Securities are borrowed, there is no guarantee that the Fund will be able to buy the Security at a price that would generate a positive return or buy sufficient amounts of the security to satisfy the Fund's obligations to return Securities to the entity that lent them the Security. This could cause a loss to the Fund.

### Past Performance and History

There can be no assurance that the Fund will achieve its investment objective. The Fund's past performance information should not be relied upon as (and is not) an indicator of future performance.

### Leverage and Borrowing

The Fund may borrow money or Securities to invest and may invest in Derivatives that have the same effect as borrowing. This could enhance returns, although it may also increase losses. Borrowing or Leverage may produce more volatile returns compared to investing without making use of borrowing or Leverage. Refer to **Section 4.2** for further details.

The amount of money or Securities borrowed by the Fund or invested in Derivatives at any point in time may be substantial. If the Fund were forced to liquidate its portfolio by a lender or a counterparty on short notice this could result in significant losses to Unit holders. The cost of borrowing or Leverage may be significant.

The lack of available Leverage may impact on our ability to implement the Fund's investment strategy.

### **General Investment Risk**

Like most investments, the investment returns on each of the Fund's investments may be subject to economic variables (including interest rates, unemployment, inflation and economic growth), market conditions, factors impacting particular investments and government policy. These factors are generally beyond the control of the Manager. The Fund attempts to reduce the majority of market risk however the Fund may not be successful in this regard.

Investments in Securities can rise or fall in value due to the operational and financial circumstances of the issuer of those Securities such as the state of their underlying businesses (including the level of debt they carry, the availability of debt financing and level of interest rates), their profits, earnings and cash flows. The rise in the value of investments may cause a loss due to the Fund's use of Short Selling.

### **Foreign Investment Risk**

The Fund may invest in Securities listed in a foreign developed sharemarket. Although these developed markets typically have mature and stable legal and business environments, the Fund may still be exposed to risks such as political, social and economic instability, difficulty in enforcing legal rights, unforeseen taxes and less stringent regulatory protections, reporting and disclosure. These factors may affect the value of the Fund, volatility of the Fund's returns and liquidity of the Fund's investments.

### **Currency Risk**

The Fund may have foreign currency exposure. Foreign exchange fluctuations may have a positive or adverse impact on the investment returns of the Fund. The Fund's foreign currency exposure may be over or under hedged or not hedged at all. It may not always be possible to hedge all foreign currency exposures and there is no guarantee that hedging will be successful.

### **Pandemic Risk**

The impact of pandemics may have adverse implications on the Fund's ability to achieve its investment objectives.

### **Regulation**

Regulation of the Manager, the Fund and its investments may change which may impact on the investment returns and nature (e.g. ability to trade investments internationally, use Leverage or prohibitions on Short Selling) of the Fund.

### **Tax**

The taxation of the Manager, the Fund and its investments is complex and dependent on the taxation laws and the manner in which these are interpreted and administered by the government agencies and courts. The relevant taxation laws and the manner in which they are interpreted and/or administered by the government agencies and courts may change. Such changes may impact on the investment returns and their character. See **Section 8** for further details.

### **Redemption and Liquidity Risk**

Redemptions from the Fund may be limited in the situations described in **Section 7.2**. The Fund may not be able to promptly liquidate some of its investments at an amount close to their fair value, or liquidate them at all. This would cause losses to the Fund or reduce the ability of Unit holders to redeem from the Fund.

### **Distributions**

The Fund is not designed for Unit holders seeking regular income payments. While the Fund must pay its distributable income each year, there is no guarantee that any income will be generated. In certain circumstances, Unit holders may be liable for tax on distributions even if they have not received any distribution in cash.

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## **5.2 Risk Management**

See **Section 4.4** above for information about the Manager's risk management strategies.



## 6. Fees and Other Costs

**Consumer Advisory Warning:** The warning below is required by law.

### Did you know?

Small differences in both investment performance and fees and costs can have a substantial impact on your long-term returns.

For example, total annual fees and costs of 2% of your account balance rather than 1% could reduce your final return by up to 20% over a 30-year period (for example, reduce it from \$100,000 to \$80,000).

You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs.

You may be able to negotiate to pay lower contribution fees and management costs where applicable. Ask the Fund or your financial adviser.

### To Find Out More

If you would like to find out more, or see the impact of the fees based on your own circumstances, the Australian Securities and Investments Commission (ASIC) website ([www.moneysmart.gov.au](http://www.moneysmart.gov.au)) has a managed funds fee calculator to help you check out different fee options.

### 6.1 Fees and Other Costs

This section shows fees and other costs that you may be charged. These fees and costs may be deducted from your money, from the returns on your investment or from the Fund assets as a whole.

Taxes are set out in another section of this document.

You should read all the information about fees and costs because it is important to understand their impact on your investment.

Type of Fee and Cost	Amount <sup>1</sup>	How and When Paid
<b>The fees and costs for managing your investment payable to the Manager</b>		
<b>Establishment fee:</b> The fee to open your investment.	Nil.	Not applicable.
<b>Contribution fee<sup>2</sup>:</b> The fee on each amount contributed to your investment.	Nil.	Not applicable.
<b>Withdrawal fee<sup>2</sup>:</b> The fee on each amount you take out of your investment.	Nil.	Not applicable.
<b>Exit fee:</b> The fee to close your investment.	Nil.	Not applicable.
<b>Management Costs<sup>3</sup>: The fees and costs for managing your investment payable to the manager</b>		
Management Fee	1.20% per year of the Net Asset Value (\$300 per \$25,000).	Calculated and accrued daily and paid from the assets of the Fund monthly in arrears. The Management Fee is reflected in the Unit price. The amount of this fee may be negotiated with the Manager. Refer to <b>Section 6.2</b> for more details.
Expenses	Estimated at 0.20% per year of the Net Asset Value (\$50 per \$25,000).	Calculated and accrued daily and paid from the assets of the Fund when the amounts are due. These expenses are reflected in the Unit price. Refer to <b>Section 6.2</b> for more details.
Performance Fee	20% of the investment return over the Benchmark return, after recovering any underperformance in past periods. Estimated at 1.43% per year of the Net Asset Value (\$358 per \$25,000).	Calculated and accrued daily and paid from the assets of the Fund after 30 June each year in arrears. The Performance Fee is reflected in the Unit price. Refer to <b>Section 6.2</b> for more details.

Type of Fee and Cost	Amount <sup>1</sup>	How and When Paid
<b>Fees and costs for managing your investment not payable to the Manager<sup>2</sup></b>		
Indirect Costs <sup>3</sup>	Estimated at 0% p.a. of the Net Asset Value.	Indirect costs are variable and are deducted from the assets of the Fund when they are incurred. These costs are not charged separately and are not paid to the Manager.
<b>Service fees</b>		
<b>Switching fee:</b> The fee for changing investment options.	Nil	Not applicable.

Notes:

1. All fees set out in this **Section 6** are inclusive of the net effect of Goods and Services Tax (GST) (i.e. includes GST net of input tax credits). The Fund may not be entitled to claim a reduced input tax credit in all instances.
2. You may also incur the Buy/Sell Spread when your money moves in or out of the Fund. Please refer to **Section 6.2** "Buy/Sell Spread" for further details.
3. Management costs do not include the Fund's transactional and operational costs. These amounts include any other indirect costs and may vary in future years Refer to **Section 6.2** for more details.

## 6.2 Additional Explanation of Fees and Costs

### GST

All fees set out in this **Section 6** are inclusive of the net effect of Goods and Services Tax (GST) (i.e. includes GST net of input tax credits). The Fund may not be entitled to claim a reduced input tax credit in all instances.

### Management Costs

Management Costs are the ongoing Management Fee, expenses, indirect costs and an estimate of the Performance Fee.

Management Costs are paid by the Fund (i.e. they are not charged directly to your account). The Management Costs do not include the Buy/Sell Spread (see "Buy/Sell Spread" below).

The Management Costs are estimated to be 2.83% per year of the Net Asset Value (\$708 per \$25,000) comprising the Management Fee of 1.20% per year (\$300 per \$25,000) and estimated expenses of 0.20% per year, as set out below (\$50 per \$25,000), estimated performance fee of 1.43% per year (\$358 per \$25,000), and estimated 0% per year (\$0 per \$25,000) indirect costs.

If further classes are issued, fees and expenses will be calculated based on the Net Asset Value, investment return and Unit price for the relevant class.

### Management Fee

The Manager will be paid a Management Fee of 1.20% per year of the Net Asset Value (\$300 per \$25,000). The Management Fee is calculated and accrued daily and paid from the Fund monthly in arrears. The Management Fee is reflected in the Unit price. The amount of this fee for wholesale clients (as defined in the Corporations Act) may be negotiated with the Manager (see "**Rebate for Wholesale Clients**" below).

### Expenses

All costs or general expenses incurred (or that will be incurred) by the Manager in connection with the management of the Fund and the Offer are payable out of the Fund. The Manager is responsible for providing at its cost all office personnel, office space and office facilities required for the performance of its services. The Fund will pay all other expenses incidental to its operations, including, but not limited to, fees payable to the Fund's Service Providers (e.g. Administrator, Registry and Prime Broker and Custodian) and their out of pocket expenses incurred on behalf of the Fund, taxes imposed on the Fund or the Manager; governmental charges and duties; the Fund's advisers (e.g. legal, accounting and audit); printing and distributing the PDS, subscription materials, marketing materials and any reports and notices to Unit holders or prospective Unit holders. The Fund may also pay unanticipated expenses arising from its business, such as litigation and indemnification expenses. The total of these ongoing expenses is estimated at 0.20% per year of the Net Asset Value (\$50 per \$25,000). However, the actual ongoing expenses may be higher than this estimate.

## Indirect Costs

In general, indirect costs are any amounts that reduce the returns on the units that is paid from, or the amount or value of, the income or assets of the Fund (including an underlying investment of the Fund). Indirect costs are reflected in the unit price of your investment in the Fund.

The Manager estimates that the indirect costs of the Fund to be 0% pa of the Net Asset Value (\$0 per \$25,000).

## Transactional and Operational Costs

The Fund may incur transactional and operational costs such as brokerage, settlement, exchange fees and clearing costs. Transactional and operational costs are additional costs to Unitholders that are deducted from the assets of the Fund. Such costs are recovered as they are incurred and reflected in the Unit price. Transactional and operational costs may vary as the turnover in the underlying assets may change substantially as investment and market conditions change, which may affect the level of transactional and operational costs. Further, there are highly variable drivers upon which such transactional and operational costs are dependent.

The Manager estimates that the transactional and operational costs of the Fund to be 0.90% pa (\$225 per \$25,000).

Separately, the transactional and operational costs noted above do not take into account the buy/sell spread as a result of Unitholders coming into and out of the Fund, which may reduce these costs.

## Performance Fee

The Manager is entitled to a Performance Fee for outperforming the Benchmark. The Performance Fee is a way of providing an incentive for the Manager to strive to continually produce returns above the Benchmark.

The Performance Fee is equal to 20% of the amount by which the accumulated investment return exceeds the accumulated return of the Benchmark during each year to 30 June (**Calculation Period**). If the Fund underperforms against the Benchmark during a Calculation Period, a Performance Fee will not be paid. Any underperformance will be carried forward to the following Calculation Period and must be recouped before any Performance Fees can be accrued or be paid.

The Performance Fee is accrued in the Unit price. The Performance Fee is payable at the end of each Calculation Period. The Manager may alter the Calculation Period. We will notify you of any change to the Calculation Period.

The investment return is the positive or negative change in the Net Asset Value per Unit after deducting Management Fees but before any accrued Performance Fees and distributions (whether income or capital). Further adjustments may be made for subscriptions and redemptions and capital restructures.

The investment return and the Benchmark return are calculated at the end of each Business Day and are accumulated.

The Manager has no obligation to restore to the Fund Performance Fees previously earned and paid, notwithstanding a loss in a subsequent Calculation Period. Where Units are redeemed during a Calculation Period, any accrued Performance Fees in respect of those Units may become due and payable to the Manager. If the Manager is removed as responsible entity of the Fund before the end of a Calculation Period, then the Performance Fee will be calculated and paid as though the date of removal were the end of the Calculation Period.

The Performance Fee is calculated on the performance of the Units and not the performance of an individual Unit holder's investment. As a result, the actual Performance Fee payable on the Unit holder's investment may be affected by the timing of that person's applications and redemptions or by Unit holders as a whole.

The Manager may elect to receive part of its Management Fee and/or Performance Fee in the form of Units in the Fund. Any Units issued to the Manager will be at the Application Price for those Units applicable at that time. No Buy/Sell Spread will be payable on the issue of these Units.

### Worked Example of Performance Fee

The example that follows is for the purpose of illustrating how Performance Fees may be calculated only.

The example assumes that the investment return of the Fund and the Benchmark is steady during the course of the Calculation Period. In reality, the investment return of the Fund and the Benchmark will vary during the course of the Calculation Period. The example also assumes that no subscriptions or redemptions are made during the Calculation Period.

Importantly, the example assumes the investment return of the Fund has exceeded the return on the Benchmark. Note that the investment return of the Fund and the Benchmark is for illustrative purposes only and is not an indication of future performance. Future performance may differ from that used in this example.

The value of your Units at the beginning of a Calculation Period is \$100,000 and at the end of the Calculation Period is \$105,960.

The investment return for the Calculation Period is 5.96%, namely  $5.96\% \times \$100,000 = \$5,960$ . The return on the Benchmark is 1.05%, namely  $1.05\% \times \$100,000 = \$1,050$ .

The Performance Fee is  $20\% \times (\$5,960 - \$1,050) = \$982$

For each \$100,000 that you have invested in Units at the beginning of the Calculation Period, you would have earned \$5,960 and been charged \$982 in Performance Fees.

### Buy/Sell Spread

An amount equal to 0.25% is effectively deducted from the Unit holder's application and redemption monies. This amount is retained by the Fund on account of the Manager's estimate of costs associated with buying and selling assets represented by the relevant application or redemption and is not paid to the Manager. This Buy/Sell Spread may change at any time to reflect such costs. Such costs are an additional cost to you and will impact on the return on your investment. Such costs could include estimated brokerage and stamp duties, taxes and other charges and expenses from buying or selling Fund investments. The amount is paid so as to mitigate any unfairness from an application or redemption affecting other Unit holders.

### Tax

See **Section 8** for information.

### Rebate for Wholesale Clients

We may rebate part of our Management Fee for the Units to Unit holders that are wholesale clients (as defined under the Corporations Act). Please contact the Manager for further details.

### Fees Waiver and Deferral

We may defer the receipt of any fees from time to time. If we do, this will not affect our right to receive the applicable fee. We may waive all or part of the Management Fee, Performance Fee or other fees for certain Unit holders or pay all or part of such fees or amounts out of our own resources to third parties (e.g. financial advisers, dealer groups) for services related to the placement of Units. It is not possible to estimate these amounts. If the law allows, we may charge fees on a different basis to our associates and Unit holders that are wholesale clients (as defined under the Corporations Act) and who make a substantial investment in the Fund or other of our investment products.

### Adviser Service Fee

You may agree to pay your adviser a fee for any financial advice that they provide to you. However, these are separate to any fees we charge in respect of your investment in the Fund, as set out in the table above.

### Fee Maximums and Changes to Fees

The Constitution sets out the maximum fees that we can charge. The maximum Contribution Fee and Withdrawal Fee is 5.125% each. The Manager has determined that at this stage it will not charge these fees. The maximum Management Fee is 2.5625% per year and the maximum Performance Fee is 20.5%. We will not charge these maximums and instead will charge the fees shown in **Section 6.1**. We may elect to change these fees (e.g. due to changes in economic conditions and size of the Fund) but if we do we will provide you with at least 30 days' written notice of any increase.

### 6.3 Example of Annual Fees and Costs

The following table gives an example of how the fees and costs applicable to units in the Fund can affect your investment over a one (1) year period. You should use this table to compare this product with other managed investment products.

Example		Balance of \$50,000 with a Contribution of \$5,000 <sup>1</sup> During the Year.
Contribution Fees	Nil	For every additional \$5,000 you put in, you will be charged \$0.
<b>Plus</b>		
Management Costs	1.20% p.a. management fee 1.43% p.a. estimated performance fee <sup>2</sup> 0.20% p.a. estimated expenses 0% p.a. estimated indirect costs	For every \$50,000, you have in the Fund you will be charged \$1,415 (comprising \$600 management fee, \$715 estimated performance fee <sup>2</sup> , \$100 estimated expenses and \$0 estimated indirect costs) each year.
<b>Equals</b>	2.83%	
Cost of Fund		If you had an investment of \$50,000 at the beginning of the year and you put in an additional \$5,000 during the year, you would be charged fees of \$1,415 (comprising \$600 management fee, \$715 estimated performance fee <sup>2</sup> , \$100 estimated expenses and \$0 estimated indirect costs) each year. <sup>3</sup>  What it costs you will depend on the investment option you choose, the fees you negotiate and the performance of the Fund.

<sup>1</sup> Please note the Fund has a minimum additional investment amount of \$10,000.

<sup>2</sup> The example includes the performance fee estimate of 1.43% and assumes that the Fund met its target outperformance of 3%. Past performance is not a reliable indicator of future performance. In particular, the performance fee payable (if any) will depend on the performance of the Fund and any estimated or past performance fees may not be a reliable indicator of future performance fees of the Fund.

<sup>3</sup> This example assumes the \$5,000 contribution occurs at the end of the year and therefore management costs are calculated using the \$50,000 balance only. The additional management costs would be \$142 (comprising \$60 of management fee, \$72 estimated performance fee, \$10 estimated expenses and \$0 estimated indirect costs) if you had invested the \$5,000 for the full 12 months. Additional fees may apply, including a Buy/Sell Spread.

Please note that this is just an example. In practice, your investment balance will vary, as will related management costs. Fee rebates may be individually negotiated with wholesale clients (as defined in the Corporations Act).

All fees are inclusive of the net effect of GST and additional fees may apply.

<sup>2</sup> Additional fees may apply. Please note that this example does not capture all the fees and costs that may apply to you such as the Buy/Sell Spread. Please refer to "Buy/Sell Spread" in **Section 6.2**.

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## 7. How the Fund Works

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### 7.1 How to Apply

Units in the Fund are available for issue under the PDS. To invest in the Fund you must complete the Application Form accompanying the PDS.

If the Registry receives a completed Application Form, including all related documents and application monies, by 2:00pm (Sydney time) on a Business Day (or such other time as we may determine), we will process the application using that Business Day's Application Price. We may in our absolute discretion waive this notice requirement.

Application Forms received after the relevant cut-off time will generally be processed for the following Business Day. Incomplete applications will be processed once we have received correct documentation and application monies. We may from time to time allow additional dates for accepting applications.

#### Minimum Investments

The minimum initial investment amount is \$25,000 and the minimum additional investment amount is \$10,000. The Manager may in its absolute discretion waive or vary these minimum requirements.

#### Application Price

The Application Price will be the Net Asset Value per Unit as at the relevant Business Day, plus the Buy/Sell Spread.

#### Application Acceptance and Interest

To ensure the Fund remains efficient and competitive, the Manager may in its absolute discretion reject or decline to accept applications (in part or in full) and may close the Fund to further investment at any time.

Any interest payable on application amounts will accrue to the benefit of the Fund. Application amounts paid in respect of rejected or any scaled back portion of applications will be returned to applicants without interest.

#### Issue of Units

The number of Units issued to an applicant will be equal to the application amount divided by the Application Price.

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### 7.2 How to Redeem

You can redeem some or all of your investment by giving the Registry written notice prior by 2:00pm (Sydney time) on a Business Day (or such other time as we may determine).

Redemptions of Units will be processed using the Redemption Price at that Business Day provided the request is received before the relevant redemption cut-off time for that Business Day.

Redemption requests received after the relevant cut-off time will generally be processed for the following Business Day.

Incomplete redemption requests will be processed once we have received correct documentation. We may from time to time allow additional dates for accepting redemptions.

Redemption request forms are available from the Registry (see Corporate Directory for contact details).

#### Minimum Redemption Amount

The minimum redemption amount is \$10,000 unless otherwise approved by the Manager. Redemption requests may be restricted or a Unit holder's Units may be redeemed in its entirety if the processing of a redemption request would result in the Unit holder holding less than \$25,000 of Units.

#### Redemption Price

The redemption price for a Unit will be its Net Asset Value per Unit as at the relevant Business Day, less the Buy/Sell Spread.

The Manager expects that redemptions will be processed and typically paid within five Business Days however the Fund's Constitution provides that it may take up to 21 days from the relevant transaction day until you receive your redemption proceeds. This is because the ability to fund a redemption is generally dependent on the ability of the Fund to realise its investments. In some circumstances, redemptions may also be suspended as set out below.

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## Restrictions on Redemptions

If the Fund is "liquid" (as defined in the Corporations Act), no redemptions, or payment of redemption proceeds are permitted where the calculation of the Net Asset Value or redemptions are suspended. Suspensions may occur for up to 120 days including where:

- It is impracticable or impossible for the Manager to calculate the Net Asset Value of the Fund, for example because of financial market disruptions or closures;
- The Manager reasonably considers that if the redemption requests were met immediately, Unit holders who continue to hold Units may bear or suffer a material disadvantage including, but not limited to, bearing a disproportionate burden of tax or other expenses or bearing a material diminution in the value of the Fund;
- The Manager reasonably considers it to be in the interests of Unit holders, or it is otherwise permitted by law; or
- It is otherwise legally permitted.

Unit holders will be notified in writing of any material changes to their redemption rights.

## Where the Fund is Not Liquid

The redemption process, including the calculation of the redemption price, described above applies only when the Fund is 'liquid' (as defined in the Corporations Act). If the Fund is no longer liquid, Units may only be redeemed under a redemption offer made to all Unit holders in the Fund, in accordance with the Constitution and the Corporations Act. Unit holders will be notified in writing of any material changes to their redemption rights.

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## 7.3 Transfers

You may not sell or transfer (or agree to do so) any Units to another person without our prior written consent. We may impose certain terms and conditions or delay or withhold our consent.

To apply, complete and send to the Registry the transfer document. This is available from the Registry. If you do not obtain our consent, we may compulsorily redeem the relevant Units.

The sale or transfer of Units will have tax consequences. Stamp duty may also be payable unless an exemption applies. You should obtain tax and stamp duty advice before requesting a transfer.

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## 7.4 Distributions

The distribution policy of the Fund is to distribute (when available) as soon as practicable after each 30 June and 31 December (or otherwise as determined by the Manager) the net income of the Fund. Distributions from the Fund may comprise income and/or capital as determined by the Manager under the Fund's Constitution. We may also distribute additional amounts at other times. There is no guarantee that any income will be generated.

Distributions are calculated based on the number of Units held as at the end of the distribution date (e.g. 30 June). Your distribution entitlement is not pro-rated for the duration of your investment during the year.

Distributions will be automatically reinvested in Units unless the investor notifies the Manager otherwise. Reinvestments will be at the Net Asset Value per Unit (with no Buy/Sell Spread).

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## 7.5 Net Asset Value of Units

The Net Asset Value for a Unit is the total value of trust property less the trust liabilities (calculated in accordance with the Constitution), divided by the number of Units on issue. The key aspects of the valuation policy applied in valuing the Fund's assets are set out below. We may rely upon the valuations or prices supplied by third parties and/or industry standard pricing models for which we will not or are not able to verify the accuracy. The Manager has appointed the Administrator to calculate the net asset valuations of the Fund.

The Manager has established separate class accounts for each class of Units in the Fund. Amounts which are referable to a class (as determined by the Manager in accordance with the Constitution) will be allocated to the relevant class. The Net Asset Value will be calculated on the basis of each class. Each class of Units will be invested in the same portfolio of assets.

Units will typically be priced each Business Day except where the calculation of the Net Asset Value of the Fund is suspended (refer **Section 7.2** for further details).

Unit prices will be displayed at [www.ellerstoncapital.com](http://www.ellerstoncapital.com) or can be obtained by telephoning (02) 9021 7701.

The Manager has documented how it intends to exercise unit pricing discretions in a policy document. If a discretion is exercised in a way that departs from the documented policy, a record of this will be kept in an exceptions register. The policy document and any exceptions register will be available to Unit holders free of charge by contacting the Manager.

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## Valuation

The key aspects of the Fund's valuation policy are:

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Exchange traded assets	Exchange traded securities that are regularly traded are valued at their last traded price. Other investments traded through a clearing firm or through a financial institution will be valued by reference to the most recent official settlement price quoted by that clearing house, exchange or financial institution.
Currencies	Any non-Australian Dollar value will be converted into Australian Dollars at the rate reasonably determined by the Manager.

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The Manager may utilise an alternative valuation methodology or principle to those described above if it considers that such valuation would better reflect the fair value of the asset.

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## 7.6 Cooling Off Rights

Unit holders may have their Units cancelled and monies returned to them where the Manager receives from them a written redemption request within 14 days of the earlier of confirmation by the Manager of that Unit holder's initial investment in Units or the fifth business day after that Unit holder's Units are issued under this PDS. The monies returned will be equal to the price at which Units could be applied for on the day the Manager receives the redemption request (adjusted for market movements, reasonable transaction and administration costs and any applicable fees and taxes). This cooling off right does not apply for investments under the Fund's distribution reinvestment plan or for wholesale clients (as defined in section 761G of the Corporations Act). Indirect Investors should consult their IDPS operator as to which (if any) cooling off rights may apply.

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## 7.7 Indirect Investors

You may invest indirectly in the Fund through certain investor directed portfolio services, master funds or other portfolio administration services (**IDPS**). The PDS may be used as disclosure to clients and prospective clients of the IDPS.

An Indirect Investor does not become a Unit holder in the Fund. Accordingly, an Indirect Investor does not acquire the rights of a Unit holder or acquire any direct interest in the Fund. The operator or manager of the IDPS acquires these rights (including the right to vote at meetings) and can exercise them, or decline to exercise them, on behalf of the person according to the arrangements governing the IDPS. However, Indirect Investors will have access to Ellerston Capital's complaint resolution procedures to the same extent as if they were a Direct Investor (see section 10.5 for further details)

A person who invests in the Fund through an IDPS should ignore information in this PDS that is relevant only for direct investors. This includes to the following:

### Applications Form

A person investing in the Fund through an IDPS should not complete the Application Form attached to, or accompanied by, this PDS. An Indirect Investor should complete the application form supplied by the operator of the IDPS. Refer to your IDPS operator for the minimum investment amount that may apply to an investment in the Fund through an IDPS.

### Information

An Indirect Investor will not receive statements, tax information or other information directly from the Manager. An Indirect Investor should receive equivalent information from the operator of the IDPS.

### Redemptions

Provisions which relate to redemptions from the Fund will apply to the operator of the IDPS and not the Indirect Investor.

### Fees and Expenses

Fees and expenses applicable to the IDPS (and set out in the IDPS offer document or client agreement) are payable in addition to the fees and expenses stated in this PDS.

### Tax

Taxation consequences of investing in the Fund outlined in **Section 8** do not consider the treatment of Indirect Investors. You should consult your tax adviser in relation to investing through an IDPS.

### Cooling Off

Indirect Investors should consult their IDPS operator about what cooling off rights (if any) may apply.

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## 8. Tax Considerations

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### 8.1 General Overview

The taxation environment applying to the investments is currently undergoing substantial reform and may change. Any gains from the Fund's investments and from your investment in the Fund may be treated on revenue or capital account depending on the particular circumstances of the Fund and each investor. This may impact the Fund's and an investor's ability to obtain a discount on the capital gains tax applied on any gains. Under Australian tax law, a holding of Units may give rise to taxable distributions even though investors may not receive distributions in cash to fund the tax liability. The transfer or redemption of Units involves a disposal, which may have tax implications. Stamp duty may also be payable on the transfer unless an exemption applies. You are not required by law to quote your TFN. However, without your TFN or appropriate exemption information, we are required to withhold tax at the highest marginal tax rate (plus Medicare levy) from income distributions and interest payments made to you.

Investors should obtain independent professional advice in relation to their particular circumstances regarding the taxation consequences of an investment in the Fund before investing.

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### 8.2 Summary of Tax Implications

A summary of the general Australian taxation implications for the Fund and Investors in the Fund is set out below. The summary has been prepared on the basis that Investors:

- are tax resident in Australia;
- are subject to Australian tax (that is, are not exempt from Australian tax); and
- hold their investments on capital account.

The summary does not consider the tax implications for other taxpayers who hold their investments on revenue account (e.g. banks, life insurance companies, equity traders, etc.).

These comments are of a general nature only and do not constitute tax advice and should not be relied upon as such. Investors should seek their own independent taxation advice about their specific facts and circumstances.

It is intended that the Fund will qualify as a managed investment trust (MIT) for Australian tax purposes. Where possible, the Trustee of the Fund will elect for the Fund to be an Attribution Managed Investment Trust (AMIT). If such election is made, the election will apply for all income years while the Fund continues to meet certain criteria.

#### Taxation of the Fund

The Trustee of the Fund should not generally be subject to tax in respect of the income and gains derived by the Fund in each financial year, provided investors are presently entitled to the income of the trust or, where the Fund is an AMIT, the Trustee attributes all of the taxable income of the fund to Investors in accordance with the AMIT rules and the Constitution each income year. It is noted that, under the AMIT Rules, the cash paid to Investors does not need to be equal to amounts attributed to those Investors.

Where the Fund qualifies as a MIT, the Trustee intends to elect for deemed capital gains tax (CGT) treatment to apply to the Fund. The election applies to investments in shares, units in a unit trust, land and rights or options to acquire shares, units or land. The election does not apply to other assets or derivatives.

Where the Fund incurs a revenue loss (which may arise where the Fund makes a loss on investments to which the deemed capital account treatment described above does not apply) in a financial year, the Fund may carry this tax loss forward to offset against future taxable income of the fund, subject to the satisfaction of the trust loss carry forward rules. Any capital losses made by the Fund can be offset against capital gains in the same financial year or carried forward to offset future capital gains. Capital losses are not subject to the tax loss recoupment rules however they cannot offset revenue gains.

#### Taxation of distributions from the Fund

Resident taxpaying Investors will include in their assessable income, their share of the "taxable income" of the Fund or the amount attributed to them by the Trustee and this will be advised to Investors via the annual distribution statement. Where the Fund is an AMIT during an income year, the amount attributed to Investors will represent a fair and reasonable attribution of the Fund's taxable income determined by the Trustee in accordance with the Constitution. The fair and reasonable attribution may take into account the Investor's share of their interests in the Fund and any gains realised by the Fund in order to fund an Investor's redemption request.

The Trustee may be required to withhold tax from distributions in a range of circumstances including for certain payments to non-resident investors.

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## **Cost base adjustments**

The cost base of the Investor's units in the Fund will generally be the amount the Investor paid for the units (including incidental costs of acquisitions and disposals). However, changes to the cost base will be required to be calculated by each of the Investors of the Fund on an annual basis. Where the Fund qualifies as an AMIT, broadly, the cost base will increase where the Fund attributes an amount of assessable income (including grossed up capital gains) or non-assessable non-exempt income and the cost base will decrease for amounts of cash distribution to which an Investor becomes entitled to or tax offsets attributed to the Investor by the Trustee.

A reasonable estimate of the AMIT cost base net amount will be provided to members as part of the Attribution MIT Member Annual (AMMA) statement.

Similarly, where the Fund does not qualify as an AMIT, investors' cost bases should also be required to be reduced where an investor's cash distribution entitlement exceeds their share of taxable income of the Fund.

Where an Investor's cost base is reduced to nil, further reductions in the cost base will be taken to be a capital gain for the Investors.

## **Disposal or redemption of units**

Resident Investors will make a capital gain where the capital proceeds from the disposal or redemption of their units exceeds the cost base of the relevant units. Conversely, a capital loss will arise if the capital proceeds are less than the reduced cost base of the relevant units.

Under current law, where the Investor is an individual, an entity acting in the capacity of trustee (conditions apply) or is a complying superannuation fund and the units have been held for more than 12 months, any capital gain arising from disposal or redemption of the units may be reduced by the relevant CGT discount (if applicable).

## **Annual tax statement**

Investors should expect to receive an annual tax statement or, where the Fund qualifies as an AMIT for an income year, an AMMA tax statement for the Fund within 3 months after the end of each financial year. The statement will show the cash distributed and the taxable and non-taxable components and, where the Fund qualifies as an AMIT, a reasonable estimate of any adjustments to the Investor's cost base of their units.

## **Tax File Number (TFN) and Australian Business Number (ABN)**

The Trustee is authorised under Australian tax laws to collect TFNs and ABNs in connection with investments in the Fund.

It is not compulsory for an Investor to provide their TFN, but without a TFN (or ABN in some circumstances) or the appropriate exemption information, the Trustee must withhold tax from distributions (and undistributed amounts to which they are presently entitled) at the 'top rate', being the highest marginal tax rate (plus Medicare levy) until the TFN or exemption is provided.

Investors may prefer to provide an ABN as an alternative to their TFN if their investment is made as part of an enterprise.

Investors who have not quoted their TFN or ABN (or a relevant exemption) will need to claim a credit in their income tax return for the tax withheld (or, if this is not appropriate, they can apply to the Australian Taxation Office (ATO) for a refund).

## **Indirect Investment in the Fund**

A Unit holder may invest indirectly in the Fund through an IDPS. In this case, it is the IDPS and not the investor that will be the Unit holder in the Fund.

The nature of the relationship between investors and an IDPS and of the indirect interest held by investors may differ between IDPS depending on the arrangements and terms governing the IDPS.

Investors should seek their own independent advice regarding the effect that holding their investment in the Fund via a particular IDPS has on the applicable income tax (including capital gains tax) treatment.

## **Reporting**

For investors that are considered to be residents of certain countries for tax purposes, we may also be required to obtain additional information and report to the Australian Tax Office (ATO) or overseas tax authority each year relevant details relating to their investment, including balance and income received, under rules designed to combat tax evasion in their country of residence for tax purposes.

## **Foreign Account Tax Compliance Act (FATCA)**

The Fund is required to comply with FATCA. FATCA enables the U.S Internal Revenue Service (IRS) to identify and collect tax from US residents that invest in non-US entities. To comply with these requirements, we will collect and disclose information about certain investors such as your US Taxpayer Identification Number to the ATO or IRS. If you do not provide this information, we may be required to withhold tax on any payments made to you.

If the Fund suffers any amount of FATCA tax, neither the Manager nor the Fund will be required to compensate you for any such tax, and the effects of these amounts will be reflected in the returns of the Fund. A credit for such foreign taxes may be available in your jurisdiction of residence. You should seek your own advice in this regard.

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## 9. Material Documents

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### 9.1 Constitution

The Fund is registered as a managed investment scheme under the Corporations Act. The operation of the Fund is governed under the law and its Constitution which addresses matters such as Unit pricing and redemptions and applications; the issue and transfer of Units; Unit holder meetings; Unit holders' rights to income of the Fund; the Manager's powers, fee entitlement and right to be indemnified from the Fund's assets; and how the responsible entity of the Fund may be changed. The life of the Fund is 80 years less one day, unless the Manager exercises its right to terminate the Fund earlier. The following are some key terms of the Fund's Constitution not explained elsewhere in this PDS.

#### Compulsory Redemption

The Manager may in its absolute discretion, upon a minimum of three days' notice to a Unit holder, redeem all or a portion of Units held by such Unit holder in its absolute discretion if the Manager believes:

- The Units are held in breach of prohibitions contained in the Constitution;
- The Units are held in circumstances which might result in a violation (including by the Manager) of an applicable law or regulation, or subject the Fund to taxation or otherwise adversely affect the Fund in any material respect;
- A Unit holder made a misrepresentation in acquiring its Units;
- A Unit holder is a registered holder of less than \$25,000 of Units; or
- The Manager determines that the continued participation of a Unit holder might cause the Manager or any Unit holder to violate any law or if any litigation is commenced or threatened against the Manager or any Unit holder arising out of the participation by the Unit holder in the Fund.

#### The Manager's Indemnity and Liability

The Manager is indemnified under the Constitution for all amounts incurred by it in the proper performance of its duties. The Manager's liability to Unit holders is limited to the Manager's ability to be indemnified from the Fund subject to the law and the Manager acting without breach of trust, fraud or gross negligence involving a failure to show the degree of care and diligence required of it.

#### Unit Holder Liability

The liability of a Unit holder to the Fund is generally limited to the amount subscribed, or agreed to be subscribed, for Units and any tax payable in respect of their Unit holding. The effectiveness of these provisions has not yet been determined by an Australian court.

#### Amending the Constitution

The Constitution may be changed by the Manager where it reasonably considers that the change will not adversely affect Unit holders' rights or if the change is approved by Unit holders.

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### 9.2 Prime Broker and Custodian

#### Morgan Stanley & Co International PLC

Morgan Stanley & Co. International PLC (**Morgan Stanley**), a member of the Morgan Stanley Group of companies, based in London, has been engaged to act as a prime broker and custodian to the Fund under the terms of the International Prime Brokerage Agreement (**Morgan Stanley Agreement**) between the Fund and Morgan Stanley, for itself and as agent for certain other members of the Morgan Stanley Group of companies (**Morgan Stanley Companies**). These services may include the provision to the Fund of margin financing, clearing, settlement, stock borrowing and foreign exchange facilities. The Fund may also authorise Morgan Stanley, other members of the Morgan Stanley group of companies and other brokers and dealers for the purposes of executing transactions for the Fund.

Morgan Stanley will also provide a custody service for the Fund's investments, including documents of title or certificates evidencing title to investments, held on the books of Morgan Stanley as part of its prime brokerage function in accordance with the terms of the Morgan Stanley Agreement and the rules of the Financial Conduct Authority (**FCA**) of the United Kingdom. Morgan Stanley is authorized and regulated by the FCA. Morgan Stanley may appoint sub-custodians, including the Morgan Stanley Companies, of such investments.

Assets held by Morgan Stanley may be borrowed, lent, charged or otherwise used by the Morgan Stanley for its own purposes, whereupon such assets will become the property of Morgan Stanley or become subject to a charge in favour of Morgan Stanley. The Fund will have a right against Morgan Stanley for the return of equivalent assets and will rank as an unsecured creditor in relation thereto. In the event of the insolvency of Morgan Stanley, the Fund may not be able to recover such equivalent assets in full.

Neither Morgan Stanley nor any Morgan Stanley Company will be liable for any loss to the Fund resulting from any act or omission in relation to the services provided under the terms of the Morgan Stanley Agreement unless such loss results directly from the negligence, wilful default or fraud of Morgan Stanley or any Morgan Stanley Company. Morgan Stanley will not be liable for the solvency, acts or omissions of any sub-custodians or other third party (other than nominees) by whom or in whose control any of the Fund's investments or cash may be held.

The Fund has agreed to indemnify Morgan Stanley and the Morgan Stanley Companies against any loss suffered by, and any claims made against, them arising out of the Morgan Stanley Agreement, save where such loss or claims arises directly from the negligence, wilful default, fraud or breach of applicable law or regulation of the indemnified person.

Morgan Stanley is a service provider to the Fund and is not responsible for the preparation of this document or the activities of the Fund. Morgan Stanley will not participate in the investment decision-making process.

The Fund reserves the right to change the prime brokerage and custodian arrangements described above by agreement with the Prime Broker and/or, in its discretion, by a resolution to appoint additional or alternative prime broker(s) and custodian(s) without prior notice to Unit holders. Unit holders will be notified in due course of any appointment of additional or alternative prime broker(s) and custodian(s). The Fund may appoint custodians and sub-custodians in order to hold the Fund's assets.

### **Goldman Sachs International**

Goldman Sachs International (**GSI**) has been appointed as the dual prime broker and custodian to the Fund pursuant to a prime brokerage agreement and a number of product specific supplemental documents (together the **GSI Agreement**). GSI is authorised by the Prudential Regulation Authority of the United Kingdom (**PRA UK**) and regulated in the conduct of its investment business by the Financial Conduct Authority (**FCA**) and PRA UK. In its capacity as prime broker, GSI may execute purchase and sale orders for the Fund, and clear and settle such orders and orders executed by other brokers. In addition, GSI may enter into off-exchange contracts with the Fund as principal. GSI will also provide the Fund with financing lines, and Short Selling facilities.

As custodian, GSI will be responsible for the safekeeping of some of the Fund's investments and other assets (the **Custody Assets**) other than those transferred to GSI as collateral or margin. GSI will identify, record and hold the Custody Assets in such a manner that the identity and location thereof can be identified at any time and so that the custody assets shall be readily identifiable as property belonging to, and held for the benefit of, the Fund and as separate from any of the Prime Broker's own property.

GSI may hold the Custody Assets with a sub-custodian, depository or clearing agent, including a person connected with GSI (each a **sub-custodian**) in a single account that is identified as belonging to customers of GSI. GSI will exercise reasonable skill, care and diligence in the selection of any sub-custodian and will be responsible to the Fund for the duration of any sub-custody agreement for satisfying itself as to the ongoing suitability of such sub-custodian, for the maintenance of an appropriate level of supervision over such sub-custodian and for confirming by means of appropriate periodic enquiries that the obligations of such sub-custodian continue to be completely discharged. GSI will identify in its own books and records that part of the assets being held by a sub-custodian. The custody assets should thus be unavailable to creditors of GSI in the event of its default. The Fund may share proportionately with other GSI funds any shortfall resulting from the default of a sub-custodian.

GSI will only be responsible for losses suffered by the Fund as a direct result of its negligence or bad faith in the appointing and monitoring of any non-affiliated sub-custodian or nominee. Otherwise GSI shall not be liable for any act or omission, or for the solvency, of any non-affiliated sub-custodian or nominee. In the case of any act or omission on the part of a sub-custodian or its agent which the Fund considers to involve the negligence, fraud or wilful default on the part of such sub-custodian or agent, GSI shall, subject to any internal approvals, not to be arbitrarily withheld or delayed, assign to the Fund any rights it may have in respect of such act or omission. In the event that the Fund obtains legal advice that such assignment would be ineffective to enable the Fund to pursue its claim, then GSI shall, subject to any internal approvals, not to be arbitrarily withheld, claim and pursue the appropriate damages or compensation from the sub-custodian or agent on the Fund's behalf.

Custody Assets held by GSI may be borrowed, lent, charged or otherwise used by the GSI for its own purposes, whereupon such Custody Assets will become the property of GSI or become subject to a charge in favour of GSI, as the case may be. The Fund will have a right against GSI for the return of equivalent assets and will rank as an unsecured creditor in relation thereto. In the event of the insolvency of GSI, the Fund may not be able to recover such equivalent assets in full.

GSI shall be liable for damage or loss only to the Fund's account(s) and only to the extent arising directly from any act or omission by GSI that constitutes negligence, fraud or wilful default. The Fund will indemnify GSI for any expenses, losses and claims arising out of the GSI Agreement or that result from the proper performance of GSI's obligations under the GSI Agreement, except to the extent that the same is due to the negligence, fraud or wilful default of GSI.

GSI will have no decision-making discretion relating to the Fund's investments. GSI is a service provider to the Fund's and is not responsible for the preparation of this document or the activities of the Fund.

The Fund reserves the right to change the prime brokerage and custodian arrangements described above by agreement with the Prime Broker, in its discretion, by a resolution to, including but not limited to, appoint additional or alternative prime broker(s) and custodian(s) without prior notice to Unit holders. Unit holders will be notified in due course of any appointment of additional or alternative prime broker(s) and custodian(s). The Prime Broker and the Fund may appoint custodians and sub-custodians in order to hold the Fund's assets.

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### 9.3 Service Providers

The Fund may from time to time change or appoint additional Service Providers and enter into agreements with those providers where the Fund indemnifies the Service Provider and limits their liability to the Fund similar to that described above in respect of the Manager's indemnity and liability.

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## 10. Additional Information

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### 10.1 Communication and Reporting

Unit holders will be provided with the communications set out in the table below and in the disclosure benchmarks set out in **Section 3**. Unit holders will also receive confirmations of their Unit applications, redemptions and distributions. Unit holders may ask the Manager for additional information as reasonably required, although the Manager may not always be able to satisfy such requests.

Statement	Timing
Redemption Price	Daily
Fund newsletter	Monthly and annually
Periodic statements	Annually
Income distribution statement (including details of income entitlements)	Half yearly (if distributions are made)
Tax statement	Annually
Annual report (including the Fund's audited accounts)	Annually

We will not mail a hard copy of the annual report to you unless you elect to receive it in hard copy by completing the relevant part of the Application Form. You can elect to receive the annual report by email. The annual report will be available at [www.ellerstoncapital.com](http://www.ellerstoncapital.com). Other information relating to the Units you hold will be provided in hard copy unless you elect to receive it by email by completing the relevant part of the Application Form. If you hold other Classes of Units in the Fund, any election you make with respect to Units will apply to all classes of Units you hold.

Fund related information will be provided through our website at [www.ellerstoncapital.com](http://www.ellerstoncapital.com).

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### 10.2 Further Information

A non-exhaustive summary of some of the key terms of the Offer and Constitution of the Fund has been set out in this PDS. For further information about the Fund contact your financial adviser. The Constitution may be viewed between 9:00 am and 5:00 pm, Sydney time, on weekdays by contacting the Manager on [info@ellerstoncapital.com](mailto:info@ellerstoncapital.com) or (02) 9021 7701.

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### 10.3 Offer Changes

The Manager reserves the right to cancel the Offer, reject an application (in full or in part) and return application monies for whatever reason.

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### 10.4 Disclosing Entity

At the date of this PDS, the Fund is not currently a disclosing entity under the Corporations Act. If this changes, the Fund will be subject to regular reporting and disclosure obligations. Copies of documents lodged with ASIC in relation to the Fund may be obtained from, or inspected at, any ASIC office.

If and when the Fund becomes a disclosing entity, you may obtain a copy of:

- The Fund's annual financial report most recently lodged with ASIC;
  - Any half-year financial reports lodged with ASIC by the Fund after lodgement of that annual report and before the date of this PDS; and
  - Any continuous disclosure notices given by the Fund after that date of lodgement of that annual report and before the date of this PDS; on request from us free of charge.
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## 10.5 Complaints Resolution

The Manager has a formal policy in place for dealing with complaints. In the first instance, complaints should be in writing to Ellerston Capital Limited, Level 11, 179 Elizabeth Street, Sydney NSW 2000. The Manager will acknowledge Unit holder complaints immediately, and will investigate complaints and provide a final response to the complaint within 30 days of receipt of the complaint.

If you are ultimately dissatisfied with the outcome of your complaint you may refer the matter, free of charge, to the Australian Financial Complaints Authority which is an external dispute resolution scheme:

Phone: 1800 931 678

Fax: +61 3 9613 6399

Email: [info@afca.org.au](mailto:info@afca.org.au)

Website: [www.afca.org.au](http://www.afca.org.au)

Mail: GPO Box 3, Melbourne VIC 3001

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## 10.6 Anti-Money Laundering

The Manager is required to comply with the Anti-Money Laundering and Counter Terrorism Financing Act 2006 (Cth) (AML/CTF Law). The Manager may require you to provide personal information and documentation in relation to your identity when you purchase Units in the Fund. The Manager may need to obtain additional information and documentation from you when undertaking transactions in relation to your investment. The Manager may need to identify:

- A Unit holder (including all investor types noted on the Application Form) prior to purchasing Units in the Fund. The Manager will not issue Units until all relevant information has been received and your identity has been satisfactorily verified;
- Your estate – if you die while you are the owner of Units in the Fund, the Manager may need to identify your legal personal representative prior to redeeming Units or transferring ownership; and
- Anyone acting on your behalf, including your power of attorney.

In some circumstances, the Manager may need to re-verify this information.

By applying to invest in the Fund, you also acknowledge that the Manager may decide to delay or refuse any request or transaction, including by suspending the issue or redemption of Units in the Fund, if it is concerned that the request or transaction may breach any obligation of, or cause us to commit or participate in an offence under, any AML/CTF Law, and the Manager will incur no liability to you if it does so.

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## 10.7 Privacy

The Application Form accompanying this PDS requires you to provide personal information. The Manager and each Service Provider to the Manager or Fund may collect, hold and use your personal information in order to assess your application, service your needs as a client or Unit holder, provide facilities and services to you, the Manager or the Fund and for other purposes permitted under the Privacy Act 1998 (Cth). Tax and company law also require some of the information to be collected in connection with your application. If you do not provide the information requested, your application may not be able to be processed efficiently, or at all. Your information may also be disclosed to members of the Manager's Group, the Registry, and the Administrator and to their affiliates, delegates, agents and Service Providers on the basis that they deal with such information in accordance with any agreement entered into with the Manager or the Manager's privacy policy. The Manager may need to disclose information about you to government entities and regulators as required by law.

Your information may also be used to inform you about investment opportunities or other matters that the Manager's Group thinks may be of interest to you. Contact the Manager using its contact details in the Corporate Directory if you do not want your personal information to be used for this purpose or to request a copy of your personal information held by the Manager (or the Registry). See the Registry's privacy policy at [www.linkmarketservices.com.au](http://www.linkmarketservices.com.au) for information regarding how the Registry protects the confidentiality of Unit holder's personal information.

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## 10.8 Key Corporate Governance Policies

### Related Party Transactions

Ellerston Capital has a related party transactions policy which sets out the requirement that related party dealings be on not less than "arm's length terms" or that an exemption applies to the transaction or that the dealings be approved by the members of the entity giving the benefit to the related party or otherwise comply with Corporations Act requirements.

### Conflicts of Interest

Ellerston Capital has established internal policies and procedures to ensure that any conflicts of interest arising in relation to the Fund are adequately identified and appropriately managed.

Where we consider that a particular conflict of interest is likely to have a materially adverse effect on Unit holders we will seek to implement adequate arrangements to mitigate and prevent (where practicable) these adverse effects on Unit holders. In certain cases, we may disclose the conflict of interest to Unit holders and obtain their consent for us (and other persons if relevant) to proceed in the context of that conflict of interest.

### Group Activities

Subject to the Corporations Act and the Manager's compliance policies, each of the Manager and other members of the Manager's Group and their associates may from time to time:

- Invest in the Fund, any such investment will be on the same terms as other Unit holders. The Manager's Group reserves the right to add to or withdraw its investment without further notice;
- Act in various capacities (such as manager and responsible entity) in relation to, or be otherwise involved in (such as by way of investment), other business activities that may be in competition with the interests of Unit holders;
- Deal with each other in relation to the Fund (such as the Fund acquiring investments from the Manager's Group) in which case the dealing will generally be on arm's length terms or approved by Unit holders;
- Invest in and deal in any capacity, with the same investments as that of the Fund, on similar or different terms; and/or
- Recommend that investments be purchased or sold, on behalf of the Fund, regardless of whether at the same time it may buy, sell or recommend, in the same or in a contrary manner, the purchase or sale of identical investments in relation to itself or other clients.

### Commission Sharing

The Manager may execute transactions or arrange for the execution of transactions through brokers and other counterparties to the Fund with whom they have "commission sharing" arrangements. The benefits provided under such arrangements will generally assist the Manager in the provision of investment services to the Fund. Specifically, the Manager may receive a benefit based on certain metrics such as the number of trades executed or Leverage obtained through the respective broker or counterparty. Benefits received by the Manager may take the form of, among other things, research services, quotation services, news wire services, portfolio and trade analysis software systems, special execution and clearance capabilities, which are used by the Manager in connection with the Fund and its other activities and clients.

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## 10.9 Service Provider Appointments

The Manager has appointed:

- Link Market Services Limited to provide registry services for the Fund;
- State Street Australia Limited to provide accounting services for the Fund;
- Ernst & Young as auditors of the Fund; and
- Morgan Stanley & Co. International PLC, and Goldman Sachs International as the Prime Brokers and Custodians.

The Manager may, subject to the law, change these or engage replacement or additional service providers at any time.

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## 10.10 Consents

Each of the key Service Providers:

- Has not authorised or caused the issue of this PDS; and
- Does not make or purport to make any statement in this PDS.

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## 11. Glossary

A\$ or \$	Australian dollars.
Absolute Return	Absolute return funds aim to deliver positive returns in both rising and falling markets.
Administrator	State Street Australia Limited as a provider of accounting services to the Fund.
AFSL	Australian Financial Services Licence.
Alpha	The excess return of the Fund relative to the return of the Benchmark.
Application Form	The application form accompanying this PDS.
Application Price	Has the meaning provided in <b>Section 7.1</b>
ASIC	Australian Securities and Investments Commission.
Auditor	Ernst & Young as auditor of the Fund's annual financial accounts and compliance plan.
Benchmark	The RBA Cash Rate. If the RBA Cash Rate ceases to be published, the Manager will nominate an equivalent replacement Benchmark and notify Unit holders of the change.
Business Day	Any day that is not a Saturday, Sunday or public holiday in New South Wales, Australia.
Buy/Sell Spread	Has the meaning provided in <b>Section 6.2</b> .
Calculation Period	Has the meaning provided in <b>Section 6.2</b> .
Cash and Cash-Like Investments	Investments in deposits, cash management trusts, bonds, fixed interest, debentures or similar investments as determined by the Manager.
Class	Each Class of units in the Fund.
Constitution	The Constitution of the Fund dated 13 October 2011 as amended from time to time.
Derivative	A financial instrument where the value depends on, or is derived from, the value of an underlying designated asset or market index (e.g. an individual share or a broad share market index).
Ellerston Capital	Ellerston Capital Limited ACN 110 397 674.
Exchange Traded Derivative	A Derivative that is traded through a public exchange or market. Exchange Traded Derivatives are characterised by standard terms and conditions.
Fund	Ellerston Australian Absolute Return Fund ARSN 168 025 670 an Australian domiciled unit trust, constituted by and under its Constitution and registered as a managed investment scheme.
Fundamental	Analysing investment factors that can affect the security's value, including macroeconomic factors (for example, the overall economy and industry conditions) and company-specific factors (for example, business model, management and valuation).
Futures	An agreement under which the holder of the futures contract is under an obligation to deliver or take delivery of a particular asset (e.g. gold and currency) for a particular price and at a particular time.
Gross Asset Value	The Net Asset Value of the relevant class or the Fund, as appropriate, after adding back accrued Management Fees and Performance Fees.
Gross Exposure	The exposure value of Long positions added to the absolute exposure value of Short positions.
IDPS	Has the meaning provided in <b>Section 7.7</b> .
Indirect Investor	Has the meaning provided in <b>Section 7.7</b> .
Leverage	Borrowing money or securities to invest or investing through Derivatives in order to increase the monies available for investment.
Long	The exposure obtained by acquiring an investment.
Manager	Ellerston Capital as responsible entity and investment manager of the Fund.
Manager's Group	The Manager and each of its related bodies corporate, and each of their associates.
Net Asset Value	The net asset value of the relevant class or the Fund, as appropriate, as determined under the Constitution. Refer also <b>Section 7.5</b> .



Net Equity Exposure	The Long Security positions classified as equity less the Short Security positions classified as equity.
Offer	The invitation to subscribe for Units set out in this PDS.
Option	An agreement under which the holder has the right but not the obligation to purchase or sell an asset (e.g. a share) at a particular price at or by a particular time.
OTC Derivative	A Derivative that is not an Exchange Traded Derivative.
PDS	This product disclosure statement.
Prime Broker or Prime Broker and Custodian	Morgan Stanley & Co. International PLC, Goldman Sachs International, and any additional or replacement Prime Broker and Custodian appointed by the Fund from time to time.
Performance Fee	Has the meaning provided in <b>Section 6.2</b> .
RBA Cash Rate	The target cash rate set by the Reserve Bank of Australia from time to time.
Redemption Price	Has the meaning provided in <b>Section 7.2</b> .
Registry or Registrar	Link Market Services Limited as a provider of registry services to the Fund.
Service Providers	The entities names in <b>Section 4.7</b> as such and any additional or replacement service providers to the Fund from time to time.
Short	The exposure through Short Selling. Short exposure also includes achieving this outcome through the use of Derivatives.
Short Selling	Selling an investment (which has been borrowed from another party) with the intention of buying it back at a later date.
Swap	A derivative contract in which one party exchanges or swaps the values or cash flows of one asset for another.
Units	Class A units representing a beneficial interest in the Fund issued pursuant to this PDS.
Unit holder	A person entered on the register of the Fund as a unitholder of Class A units pursuant to this PDS.
US Persons	Has the meaning given to the term in Regulation S of the U.S. Securities Act 1933 (as amended).

## 12. Corporate Directory

### Manager

#### Ellerston Capital Limited

Level 11, 179 Elizabeth Street  
Sydney NSW 2000

### Registry

#### Link Market Services Limited

1A Homebush Bay Drive  
Rhodes NSW 2138  
Phone (Toll Free within Australia): +61 1800 992 149  
Email: Ellerston@linkmarketservices.com.au

### Auditors

#### Ernst & Young

200 George Street  
Sydney NSW 2000

### Administrator and Custodian

#### State Street Australia Limited

420 George Street  
Sydney NSW 2000

### Prime Brokers and custodians

#### Morgan Stanley & Co. International plc

25 Cabot Square, Canary Wharf  
London E14 4QA  
United Kingdom

#### Goldman Sachs International

Peterborough Court  
133 Fleet Street, London, EC4A 2BB  
United Kingdom