# Ellerston Australian Emerging Leaders Fund

Exposure to genuine small-cap companies with quality and attractive growth opportunities



## **Our Competitive Edge**

### **Smaller Cap Focus**

The Ellerston Australian Emerging Leaders Fund (the Fund) targets an average Market Cap of A\$800M (compared with the Small Cap competitor universe of A\$1.5B).

#### **Ex-Resources**

Reducing volatility without compromising returns. The Small Resources Index has underperformed the Small Ordinaries by -1.5% p.a. over the last 20 years and was 1.8x as volatile.\*

#### **Experienced Team**

With Long-standing pedigree of success in Small and Micro Cap investing, focus on and experience with volatility management.

## Synergy with Complementary Strategies

The Investment Team also manages Pre-IPO and Micro Cap strategies, which they leverage to identify future industry leaders from an early stage.

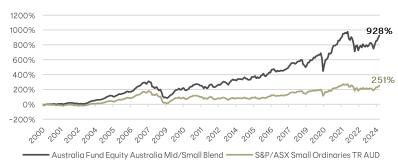
\*as at 31 March 2024

### The case for investing in Australian Small Caps

#### 1. Higher Upside Potential

Active management within Australian Mid/Small Cap equities can provide superior opportunities for alpha generation relative to the S&P/ASX Small Ordinaries Index.

Australian Mid/Small Cap median manager growth vs ASX Small Ords Index



Source: Morningstar, data from 31 August 2000 to 31 March 2024.

#### 2. Diversification

An Australian small companies exposure may assist with diversification of a portfolio, helping to mitigate concentration risk hazards prevalent in larger capitalisation indices.

#### 3. Under Researched

Australian smaller companies are less well known, resulting in limited broker coverage. This presents a compelling opportunity for astute managers to identify mispriced assets.

## **Why Ellerston Capital**

For more information on the Ellerston Australian Emerging Leaders Fund, please contact our Investor Relations Team.

#### www.ellerstoncapital.com

Level 11, 179 Elizabeth Street, Sydney NSW 2000 Ellerston Capital is a specialist investment manager providing a range of innovative and bespoke Australian and International public/private investment strategies since 2002.

#### **Investor Relations**

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#### **Fund Facts**

APIR Code / ARSN	ECL6748AU / 647979333
Fund Inception	July 2021 (Strategy Inception : October 2019)
Investment Objective	Outperform the benchmark over a rolling three year period
Benchmark	S&P/ASX Small Ordinaries Accumulation Index (AUD)
Suggested Timeframe	5 years or more
Minimum Initial Investment	AU\$10,000
Management Fee	1.10% p.a. of the Net Asset Value of Units
Performance Fees	20% of the relevant class's investment return over the Benchmark return, after recovering any underperformance in past periods.
Distributions	Aims to distribute Half-Yearly
Risk Level^	High to very high
Suitability	The Fund is intended to be suitable for investors with a medium to long term investment timeframe who are looking to invest in an actively managed portfolio of Australian listed smaller company Securities.
Fund Structure	Open ended trust – registered managed investment scheme
Portfolio Guidelines	<ul> <li>Market capitalisation of a company must be a minimum of \$50 million at the time of first investment</li> <li>30 – 60 securities</li> <li>The Fund does not invest in unlisted securities</li> </ul>
Asset Classes and Asset Allocation Ranges	<ul> <li>Australian listed Securities: 60 - 100%</li> <li>New Zealand listed Securities: 0 - 20%</li> <li>Cash: 0 - 20%</li> <li>Derivatives: 0 - 15%</li> </ul>

<sup>^</sup>The risk level is not a complete assessment of all forms of investment risks, for instance it does not detail what the size of a negative return could be or the potential for a positive return to be less than the return an investor may require to meet their objectives.

#### The Managers

There is no shortage of Intellectual Capital across Ellerston. The team is supported by Ellerston's broader investment team, each of whom have significant skill and experience in different geographies, sectors and industries.



CIO & Portfolio Manager Over 18 years of

**David Keelan** 

industry experience.\*



Alexandra Clarke Portfolio Manager

Over 17 years of industry experience.\*

\*as at 31 March 2024

#### **How To Invest**

Whether you're a first-time investor or an investment professional, you can access Ellerston's investment expertise in the way that best suits your individual needs:

#### **Direct Investment**

You can invest directly with Ellerston as an investor or adviser. Ellerston accepts direct investments with a minimum of \$10,000. You can apply online or use our paper application.

#### Invest via Platform

You can invest in Ellerston via a platform, which is generally offered through a financial planner. The Fund is available on Netwealth, HUB 24 and BT Wrap.

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